

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
March 2026

	Mar 26	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	25,818.71	20,985.67	4,833.04
Conference Area Income	1,165.00	1,975.00	-810.00
Membership Contributions	4,602.02	8,425.00	-3,822.98
Other Types of Income	147.21	250.00	-102.79
Total Income	31,732.94	31,635.67	97.27
Cost of Goods Sold			
Cost of Goods Sold	16,463.24	13,011.00	3,452.24
Total COGS	16,463.24	13,011.00	3,452.24
Gross Profit	15,269.70	18,624.67	-3,354.97
Expense			
Administration / Office Expense	3,831.15	4,026.57	-195.42
Bookstore Expenses	1,115.74	1,028.33	87.41
Conference Area Expenses	0.00	300.00	-300.00
Contract Services	799.00	765.67	33.33
Facilities and Equipment	2,537.03	3,850.85	-1,313.82
Interest Expense	97.28	97.28	0.00
Payroll Expenses	10,584.48	11,248.48	-664.00
Total Expense	18,964.68	21,317.18	-2,352.50
Net Ordinary Income	-3,694.98	-2,692.51	-1,002.47
Other Income/Expense			
Other Income			
Realized/Unrealized Gains&Losses	24.60		
Total Other Income	24.60		
Net Other Income	24.60		
Net Income	-3,670.38	-2,692.51	-977.87

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
 January through March 2026

	<u>Jan - Mar 26</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense			
Income			
Bookstore Income	67,664.89	62,957.01	4,707.88
Conference Area Income	5,465.00	6,275.00	-810.00
Membership Contributions	29,837.32	25,275.00	4,562.32
Other Types of Income	152.82	750.00	-597.18
Total Income	<u>103,120.03</u>	<u>95,257.01</u>	<u>7,863.02</u>
Cost of Goods Sold			
Cost of Goods Sold	42,154.32	39,033.00	3,121.32
Total COGS	<u>42,154.32</u>	<u>39,033.00</u>	<u>3,121.32</u>
Gross Profit	<u>60,965.71</u>	<u>56,224.01</u>	<u>4,741.70</u>
Expense			
Administration / Office Expense	11,590.89	12,079.71	-488.82
Bookstore Expenses	3,315.29	3,084.99	230.30
Conference Area Expenses	0.00	300.00	-300.00
Contract Services	1,951.59	2,312.01	-360.42
Facilities and Equipment	8,595.58	11,316.55	-2,720.97
Interest Expense	291.84	291.84	0.00
Payroll Expenses	25,332.28	26,281.72	-949.44
Total Expense	<u>51,077.47</u>	<u>55,666.82</u>	<u>-4,589.35</u>
Net Ordinary Income	<u>9,888.24</u>	<u>557.19</u>	<u>9,331.05</u>
Other Income/Expense			
Other Income			
Realized/Unrealized Gains&Losses	<u>1.95</u>		
Total Other Income	<u>1.95</u>		
Net Other Income	<u>1.95</u>		
Net Income	<u><u>9,890.19</u></u>	<u><u>557.19</u></u>	<u><u>9,333.00</u></u>