

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
December 2025

	Dec 25	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	18,911.72	23,502.00	-4,590.28
Conference Area Income	775.00	1,455.00	-680.00
Membership Contributions	8,505.62	8,938.00	-432.38
Other Types of Income	161.20	230.00	-68.80
Total Income	28,353.54	34,125.00	-5,771.46
Cost of Goods Sold			
Cost of Goods Sold	12,069.05	14,853.00	-2,783.95
Total COGS	12,069.05	14,853.00	-2,783.95
Gross Profit	16,284.49	19,272.00	-2,987.51
Expense			
Administration / Office Expense	24,100.43	2,107.00	21,993.43
Bookstore Expenses	724.21	1,002.19	-277.98
Conference Area Expenses	107.99	1,500.00	-1,392.01
Contract Services	509.00	3,500.00	-2,991.00
Facilities and Equipment	-22,618.28	12,090.92	-34,709.20
Interest Expense	2,635.29		
Payroll Expenses	7,805.49	10,207.00	-2,401.51
POS Inventory Adjustments	-382.47		
Total Expense	12,881.66	30,407.11	-17,525.45
Net Ordinary Income	3,402.83	-11,135.11	14,537.94
Other Income/Expense			
Other Income			
Realized/Unrealized Gains&Losses	62.70		
Total Other Income	62.70		
Net Other Income	62.70		
Net Income	3,465.53	-11,135.11	14,600.64

COGS as percentage of Bookstore Income

Budgeted	63.2%
Actual	63.8%

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
January through December 2025

	Jan - Dec 25	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	250,247.92	282,024.00	-31,776.08
Conference Area Income	20,013.25	21,580.00	-1,566.75
Membership Contributions	100,735.19	112,260.00	-11,524.81
Other Types of Income	3,079.15	2,760.00	319.15
Total Income	374,075.51	418,624.00	-44,548.49
Cost of Goods Sold			
Cost of Goods Sold	154,384.33	178,236.00	-23,851.67
Total COGS	154,384.33	178,236.00	-23,851.67
Gross Profit	219,691.18	240,388.00	-20,696.82
Expense			
Administration / Office Expense	48,180.43	27,374.00	20,806.43
Bookstore Expenses	11,958.22	11,802.28	155.94
Conference Area Expenses	2,122.31	4,650.00	-2,527.69
Contract Services	8,610.95	11,300.00	-2,689.05
Facilities and Equipment	36,537.76	68,836.00	-32,298.24
Interest Expense	2,635.29		
Payroll Expenses	102,207.01	122,474.00	-20,266.99
POS Inventory Adjustments	-382.47		
Total Expense	211,869.50	246,436.28	-34,566.78
Net Ordinary Income	7,821.68	-6,048.28	13,869.96
Other Income/Expense			
Other Income			
Realized/Unrealized Gains&Losses	270.45		
Total Other Income	270.45		
Net Other Income	270.45		
Net Income	8,092.13	-6,048.28	14,140.41

COGS as percentage of Bookstore Income

Budgeted	63.2%
Actual	61.7%