

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
November 2025

	Nov 25	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	14,535.45	23,502.00	-8,966.55
Conference Area Income	1,340.00	2,075.00	-735.00
Membership Contributions	7,290.06	8,939.00	-1,648.94
Other Types of Income	563.23	230.00	333.23
Total Income	23,728.74	34,746.00	-11,017.26
Cost of Goods Sold			
Cost of Goods Sold	8,778.23	14,853.00	-6,074.77
Total COGS	8,778.23	14,853.00	-6,074.77
Gross Profit	14,950.51	19,893.00	-4,942.49
Expense			
Administration / Office Expense	1,506.27	2,107.00	-600.73
Bookstore Expenses	809.79	982.19	-172.40
Conference Area Expenses	255.75	350.00	-94.25
Contract Services	509.00	600.00	-91.00
Facilities and Equipment	5,569.93	5,022.28	547.65
Payroll Expenses	7,648.11	10,207.00	-2,558.89
Total Expense	16,298.85	19,268.47	-2,969.62
Net Ordinary Income	-1,348.34	624.53	-1,972.87
Other Income/Expense			
Other Income			
Realized/Unrealized Gains&Losses	-9.60		
Total Other Income	-9.60		
Net Other Income	-9.60		
Net Income	-1,357.94	624.53	-1,982.47

COGS as percentage of Bookstore Income:

Budgeted	63.2%
Actual	60.4%

Intergroup Association, Inc.

Profit & Loss Budget vs. Actual

January through November 2025

	Jan - Nov 25	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	231,336.20	258,522.00	-27,185.80
Conference Area Income	19,238.25	20,125.00	-886.75
Membership Contributions	92,229.57	103,322.00	-11,092.43
Other Types of Income	2,917.95	2,530.00	387.95
Total Income	345,721.97	384,499.00	-38,777.03
Cost of Goods Sold			
Cost of Goods Sold	142,315.28	163,383.00	-21,067.72
Total COGS	142,315.28	163,383.00	-21,067.72
Gross Profit	203,406.69	221,116.00	-17,709.31
Expense			
Administration / Office Expense	24,060.01	25,267.00	-1,206.99
Bookstore Expenses	11,234.01	10,800.09	433.92
Conference Area Expenses	2,014.32	3,150.00	-1,135.68
Contract Services	8,101.95	7,800.00	301.95
Facilities and Equipment	59,156.04	56,745.08	2,410.96
Payroll Expenses	94,401.52	112,267.00	-17,865.48
Total Expense	198,967.85	216,029.17	-17,061.32
Net Ordinary Income	4,438.84	5,086.83	-647.99
Other Income/Expense			
Other Income			
Realized/Unrealized Gains&Losses	207.75		
Total Other Income	207.75		
Net Other Income	207.75		
Net Income	4,646.59	5,086.83	-440.24

COGS as percentage of Bookstore Income:

Budgeted	63.2%
Actual	61.5%