

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
October 2025

	Oct 25	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	18,323.07	23,502.00	-5,178.93
Conference Area Income	925.25	1,175.00	-249.75
Membership Contributions	19,370.86	8,939.00	10,431.86
Other Types of Income	432.95	230.00	202.95
Total Income	39,052.13	33,846.00	5,206.13
Cost of Goods Sold			
Cost of Goods Sold	11,003.65	14,853.00	-3,849.35
Total COGS	11,003.65	14,853.00	-3,849.35
Gross Profit	28,048.48	18,993.00	9,055.48
Expense			
Administration / Office Expense	3,012.21	2,706.00	306.21
Bookstore Expenses	1,062.84	982.19	80.65
Conference Area Expenses	0.00	0.00	0.00
Contract Services	809.00	600.00	209.00
Facilities and Equipment	5,338.88	5,022.28	316.60
Payroll Expenses	7,187.80	10,206.00	-3,018.20
Total Expense	17,410.73	19,516.47	-2,105.74
Net Ordinary Income	10,637.75	-523.47	11,161.22
Other Income/Expense			
Other Income			
Realized/Unrealized Gains&Losses	36.15		
Total Other Income	36.15		
Net Other Income	36.15		
Net Income	10,673.90	-523.47	11,197.37

COGS as percentage of Bookstore Income:

Budgeted	63.2%
Actual	60.1%

Intergroup Association, Inc.

Profit & Loss Budget vs. Actual

January through October 2025

	Jan - Oct 25	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	216,800.75	235,020.00	-18,219.25
Conference Area Income	17,898.25	18,050.00	-151.75
Membership Contributions	84,939.51	94,383.00	-9,443.49
Other Types of Income	2,354.72	2,300.00	54.72
Total Income	321,993.23	349,753.00	-27,759.77
Cost of Goods Sold			
Cost of Goods Sold	133,537.05	148,530.00	-14,992.95
Total COGS	133,537.05	148,530.00	-14,992.95
Gross Profit	188,456.18	201,223.00	-12,766.82
Expense			
Administration / Office Expense	22,553.74	23,160.00	-606.26
Bookstore Expenses	10,424.22	9,817.90	606.32
Conference Area Expenses	1,758.57	2,800.00	-1,041.43
Contract Services	7,592.95	7,200.00	392.95
Facilities and Equipment	53,586.11	51,722.80	1,863.31
Payroll Expenses	86,753.41	102,060.00	-15,306.59
Total Expense	182,669.00	196,760.70	-14,091.70
Net Ordinary Income	5,787.18	4,462.30	1,324.88
Other Income/Expense			
Other Income			
Realized/Unrealized Gains&Losses	217.35		
Total Other Income	217.35		
Net Other Income	217.35		
Net Income	6,004.53	4,462.30	1,542.23

COGS as percentage of Bookstore Income:

Budgeted	63.2%
Actual	61.6%