Intergroup Association, Inc. Profit & Loss Budget vs. Actual August 2025

Ordinary Income/Expense Income 24,743.65 23,502.00 1,241.65 Bookstore Income 24,743.65 23,502.00 1,241.65 Conference Area Income 5,703.00 1,175.00 4,528.00 Membership Contributions 5,675.07 8,939.00 -3,263.93 Other Types of Income 51.78 230.00 -178.22 Cost of Goods Sold 15,419.24 14,853.00 566.24 Cost of Goods Sold 15,419.24 14,853.00 566.24 Gross Profit 20,754.26 1,993.00 1,761.26 Expense 1,904.12 2,106.00 -201.88 Bookstore Expenses 946.32 981.19 -34.87 Conference Area Expenses 946.32 981.19 -34.87 Conference Area Expenses 540.18 0.00 540.18 Payroll Expenses 8,371.98 1,000.00 389.00 Facilities and Equipment 5,119.46 5,022.28 97.18 Net Ordinary Income 2,833.0 77.53 2,805.67 Other Income/Expe				
Income		Aug 25	Budget	\$ Over Budget
Bookstore Income 24,743.65 23,502.00 1,241.65 Conference Area Income 5,703.00 1,175.00 4,528.00 Membership Contributions 5,675.07 8,939.00 -3,263.93 Other Types of Income 51.78 230.00 -178.22 Total Income 36,173.50 33,846.00 2,327.50 Cost of Goods Sold 15,419.24 14,853.00 566.24 Total COGS 15,419.24 14,853.00 566.24 Gross Profit 20,754.26 18,993.00 1,761.26 Expense 4dministration / Office Expense 1,904.12 2,106.00 -201.88 Bookstore Expenses 946.32 981.19 -34.87 Conference Area Expenses 540.18 0.00 540.18 Contract Services 989.00 600.00 389.00 Facilities and Equipment 5,119.46 5,022.28 97.18 Payroll Expenses 8,371.98 10,206.00 -1,834.02 Total Expense 17,871.06 18,915.47 -1,044.41 Net Ordinary	Ordinary Income/Expense			
Conference Area Income 5,703.00 1,175.00 4,528.00 Membership Contributions 5,675.07 8,939.00 -3,263.93 Other Types of Income 51.78 230.00 -178.22 Total Income 36,173.50 33,846.00 2,327.50 Cost of Goods Sold 15,419.24 14,853.00 566.24 Total COGS 15,419.24 14,853.00 566.24 Gross Profit 20,754.26 18,993.00 1,761.26 Expense 1,904.12 2,106.00 -201.88 Bookstore Expenses 946.32 981.19 -34.87 Conference Area Expenses 540.18 0.00 540.18 Contract Services 989.00 600.00 389.00 Facilities and Equipment 5,119.46 5,022.28 97.18 Payroll Expenses 8,371.98 10,206.00 -1,834.02 Total Expense 17,871.06 18,915.47 -1,044.41 Net Ordinary Income 2,883.20 77.53 2,805.67 Other Income 111.30	Income			
Membership Contributions 5,675.07 8,939.00 -3,263.93 Other Types of Income 51.78 230.00 -178.22 Total Income 36,173.50 33,846.00 2,327.50 Cost of Goods Sold 15,419.24 14,853.00 566.24 Total COGS 15,419.24 14,853.00 566.24 Gross Profit 20,754.26 18,993.00 1,761.26 Expense 1,904.12 2,106.00 -201.88 Bookstore Expenses 946.32 981.19 -34.87 Conference Area Expenses 540.18 0.00 540.18 Contract Services 989.00 600.00 389.00 Facilities and Equipment 5,119.46 5,022.28 97.18 Payroll Expenses 8,371.98 10,206.00 -1,834.02 Total Expense 17,871.06 18,915.47 -1,044.41 Net Ordinary Income 2,883.20 77.53 2,805.67 Other Income/Expense 111.30 Other Income 111.30	Bookstore Income	24,743.65	23,502.00	1,241.65
Other Types of Income 51.78 230.00 -178.22 Total Income 36,173.50 33,846.00 2,327.50 Cost of Goods Sold 15,419.24 14,853.00 566.24 Total COGS 15,419.24 14,853.00 566.24 Gross Profit 20,754.26 18,993.00 1,761.26 Expense 1,904.12 2,106.00 -201.88 Bookstore Expenses 946.32 981.19 -34.87 Conference Area Expenses 540.18 0.00 540.18 Contract Services 989.00 600.00 389.00 Facilities and Equipment 5,119.46 5,022.28 97.18 Payroll Expenses 8,371.98 10,206.00 -1,834.02 Total Expense 17,871.06 18,915.47 -1,044.41 Net Ordinary Income 2,883.20 77.53 2,805.67 Other Income/Expense 111.30 Other Income 111.30 Net Other Income 111.30	Conference Area Income	5,703.00	1,175.00	4,528.00
Total Income 36,173.50 33,846.00 2,327.50 Cost of Goods Sold Cost of Goods Sold Total COGS 15,419.24 14,853.00 566.24 Gross Profit 20,754.26 18,993.00 1,761.26 Expense Administration / Office Expense 1,904.12 2,106.00 -201.88 Bookstore Expenses 946.32 981.19 -34.87 Conference Area Expenses 540.18 0.00 540.18 Contract Services 989.00 600.00 389.00 Facilities and Equipment 5,119.46 5,022.28 97.18 Payroll Expenses 8,371.98 10,206.00 -1,834.02 Total Expense 17,871.06 18,915.47 -1,044.41 Net Ordinary Income 2,883.20 77.53 2,805.67 Other Income/Expense Other Income Realized/Unrealied Gains&Losses 111.30 Net Other Income 111.30 Net Other Income 1111.30	Membership Contributions	5,675.07	8,939.00	-3,263.93
Cost of Goods Sold 15,419.24 14,853.00 566.24 Total COGS 15,419.24 14,853.00 566.24 Gross Profit 20,754.26 18,993.00 1,761.26 Expense 1,904.12 2,106.00 -201.88 Bookstore Expenses 946.32 981.19 -34.87 Conference Area Expenses 540.18 0.00 540.18 Contract Services 989.00 600.00 389.00 Facilities and Equipment 5,119.46 5,022.28 97.18 Payroll Expenses 8,371.98 10,206.00 -1,834.02 Total Expense 17,871.06 18,915.47 -1,044.41 Net Ordinary Income 2,883.20 77.53 2,805.67 Other Income 111.30 Realized/Unrealied Gains&Losses 111.30 Net Other Income 111.30 Net Other Income 111.30	Other Types of Income	51.78	230.00	-178.22
Cost of Goods Sold 15,419.24 14,853.00 566.24 Total COGS 15,419.24 14,853.00 566.24 Gross Profit 20,754.26 18,993.00 1,761.26 Expense 1,904.12 2,106.00 -201.88 Bookstore Expenses 946.32 981.19 -34.87 Conference Area Expenses 540.18 0.00 540.18 Contract Services 989.00 600.00 389.00 Facilities and Equipment 5,119.46 5,022.28 97.18 Payroll Expenses 8,371.98 10,206.00 -1,834.02 Total Expense 17,871.06 18,915.47 -1,044.41 Net Ordinary Income 2,883.20 77.53 2,805.67 Other Income Realized/Unrealied Gains&Losses 111.30 Total Other Income 111.30 Net Other Income 111.30	Total Income	36,173.50	33,846.00	2,327.50
Total COGS 15,419.24 14,853.00 566.24 Gross Profit 20,754.26 18,993.00 1,761.26 Expense 1,904.12 2,106.00 -201.88 Bookstore Expenses 946.32 981.19 -34.87 Conference Area Expenses 540.18 0.00 540.18 Contract Services 989.00 600.00 389.00 Facilities and Equipment 5,119.46 5,022.28 97.18 Payroll Expenses 8,371.98 10,206.00 -1,834.02 Total Expense 17,871.06 18,915.47 -1,044.41 Net Ordinary Income 2,883.20 77.53 2,805.67 Other Income/Expense 111.30 111.30 Total Other Income 111.30 Net Other Income 111.30	Cost of Goods Sold			
Gross Profit 20,754.26 18,993.00 1,761.26 Expense 1,904.12 2,106.00 -201.88 Bookstore Expenses 946.32 981.19 -34.87 Conference Area Expenses 540.18 0.00 540.18 Contract Services 989.00 600.00 389.00 Facilities and Equipment 5,119.46 5,022.28 97.18 97.18 Payroll Expenses 8,371.98 10,206.00 -1,834.02 -1,834.02 Total Expense 17,871.06 18,915.47 -1,044.41 -1,044.41 Net Ordinary Income 2,883.20 77.53 2,805.67 Other Income 2,883.20 77.53 2,805.67 Other Income 111.30 Net Other Income 111.30 Net Other Income 111.30	Cost of Goods Sold	15,419.24	14,853.00	566.24
Expense 1,904.12 2,106.00 -201.88 Bookstore Expenses 946.32 981.19 -34.87 Conference Area Expenses 540.18 0.00 540.18 Contract Services 989.00 600.00 389.00 Facilities and Equipment 5,119.46 5,022.28 97.18 Payroll Expenses 8,371.98 10,206.00 -1,834.02 Total Expense 17,871.06 18,915.47 -1,044.41 Net Ordinary Income 2,883.20 77.53 2,805.67 Other Income/Expense 111.30 Other Income 111.30 Net Other Income 111.30 Net Other Income 111.30	Total COGS	15,419.24	14,853.00	566.24
Administration / Office Expense 1,904.12 2,106.00 -201.88 Bookstore Expenses 946.32 981.19 -34.87 Conference Area Expenses 540.18 0.00 540.18 Contract Services 989.00 600.00 389.00 Facilities and Equipment 5,119.46 5,022.28 97.18 Payroll Expenses 8,371.98 10,206.00 -1,834.02 Total Expense 17,871.06 18,915.47 -1,044.41 Net Ordinary Income 2,883.20 77.53 2,805.67 Other Income/Expense 111.30 Total Other Income 111.30 Net Other Income 111.30	Gross Profit	20,754.26	18,993.00	1,761.26
Bookstore Expenses 946.32 981.19 -34.87 Conference Area Expenses 540.18 0.00 540.18 Contract Services 989.00 600.00 389.00 Facilities and Equipment 5,119.46 5,022.28 97.18 Payroll Expenses 8,371.98 10,206.00 -1,834.02 Total Expense 17,871.06 18,915.47 -1,044.41 Net Ordinary Income 2,883.20 77.53 2,805.67 Other Income/Expense 111.30 Total Other Income 111.30 Net Other Income 111.30	Expense			
Conference Area Expenses 540.18 0.00 540.18 Contract Services 989.00 600.00 389.00 Facilities and Equipment 5,119.46 5,022.28 97.18 Payroll Expenses 8,371.98 10,206.00 -1,834.02 Total Expense 17,871.06 18,915.47 -1,044.41 Net Ordinary Income 2,883.20 77.53 2,805.67 Other Income/Expense 0ther Income 111.30 Total Other Income 111.30 Net Other Income 111.30	Administration / Office Expense	1,904.12	2,106.00	-201.88
Contract Services 989.00 600.00 389.00 Facilities and Equipment 5,119.46 5,022.28 97.18 Payroll Expenses 8,371.98 10,206.00 -1,834.02 Total Expense 17,871.06 18,915.47 -1,044.41 Net Ordinary Income 2,883.20 77.53 2,805.67 Other Income/Expense 0ther Income 111.30 Total Other Income 111.30 Net Other Income 111.30	Bookstore Expenses	946.32	981.19	-34.87
Facilities and Equipment 5,119.46 5,022.28 97.18 Payroll Expenses 8,371.98 10,206.00 -1,834.02 Total Expense 17,871.06 18,915.47 -1,044.41 Net Ordinary Income 2,883.20 77.53 2,805.67 Other Income/Expense 0ther Income 111.30 Total Other Income 111.30 Net Other Income 111.30	Conference Area Expenses	540.18	0.00	540.18
Payroll Expenses 8,371.98 10,206.00 -1,834.02 Total Expense 17,871.06 18,915.47 -1,044.41 Net Ordinary Income 2,883.20 77.53 2,805.67 Other Income/Expense 0ther Income 111.30 Realized/Unrealied Gains&Losses 111.30 Net Other Income 111.30	Contract Services	989.00	600.00	389.00
Total Expense	Facilities and Equipment	5,119.46	5,022.28	97.18
Net Ordinary Income 2,883.20 77.53 2,805.67 Other Income/Expense Other Income Realized/Unrealied Gains&Losses 111.30 Total Other Income 111.30 Net Other Income 111.30	Payroll Expenses	8,371.98	10,206.00	-1,834.02
Other Income/Expense Other Income Realized/Unrealied Gains&Losses 111.30 Total Other Income 111.30 Net Other Income 111.30	Total Expense	17,871.06	18,915.47	-1,044.41
Other Income Realized/Unrealied Gains&Losses 111.30 Total Other Income 111.30 Net Other Income 111.30	Net Ordinary Income	2,883.20	77.53	2,805.67
Realized/Unrealied Gains&Losses 111.30 Total Other Income 111.30 Net Other Income 111.30	Other Income/Expense			
Total Other Income 111.30 Net Other Income 111.30	Other Income			
Net Other Income 111.30	Realized/Unrealied Gains&Losses	111.30		
	Total Other Income	111.30		
Net Income 2,994.50 77.53 2,916.97	Net Other Income	111.30		
	Net Income	2,994.50	77.53	2,916.97

COGS as percentage of Bookstore Income:

 Budgeted
 63.2%

 Actual
 62.3%

Intergroup Association, Inc. Profit & Loss Budget vs. Actual

January through August 2025

	Jan - Aug 25	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	179,323.19	188,016.00	-8,692.81
Conference Area Income	15,353.00	14,800.00	553.00
Membership Contributions	60,562.33	76,505.00	-15,942.67
Other Types of Income	1,921.51	1,840.00	81.51
Total Income	257,160.03	281,161.00	-24,000.97
Cost of Goods Sold			
Cost of Goods Sold	110,603.70	118,824.00	-8,220.30
Total COGS	110,603.70	118,824.00	-8,220.30
Gross Profit	146,556.33	162,337.00	-15,780.67
Expense			
Administration / Office Expense	17,865.33	16,848.00	1,017.33
Bookstore Expenses	8,447.46	7,853.52	593.94
Conference Area Expenses	1,502.32	2,450.00	-947.68
Contract Services	6,484.95	6,000.00	484.95
Facilities and Equipment	43,170.16	41,678.24	1,491.92
Payroll Expenses	71,880.26	81,648.00	-9,767.74
Total Expense	149,350.48	156,477.76	-7,127.28
Net Ordinary Income	-2,794.15	5,859.24	-8,653.39
Other Income/Expense			
Other Income			
Realized/Unrealied Gains&Losses	116.85		
Total Other Income	116.85		
Net Other Income	116.85		
et Income	-2,677.30	5,859.24	-8,536.54

COGS as percentage of Bookstore Income:

 Budgeted
 63.2%

 Actual
 61.7%