

Intergroup Association, Inc.

Profit & Loss Budget vs. Actual

August 2025

	Aug 25	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	24,743.65	23,502.00	1,241.65
Conference Area Income	5,703.00	1,175.00	4,528.00
Membership Contributions	5,675.07	8,939.00	-3,263.93
Other Types of Income	51.78	230.00	-178.22
Total Income	36,173.50	33,846.00	2,327.50
Cost of Goods Sold			
Cost of Goods Sold	15,419.24	14,853.00	566.24
Total COGS	15,419.24	14,853.00	566.24
Gross Profit	20,754.26	18,993.00	1,761.26
Expense			
Administration / Office Expense	1,904.12	2,106.00	-201.88
Bookstore Expenses	946.32	981.19	-34.87
Conference Area Expenses	540.18	0.00	540.18
Contract Services	989.00	600.00	389.00
Facilities and Equipment	5,119.46	5,022.28	97.18
Payroll Expenses	8,371.98	10,206.00	-1,834.02
Total Expense	17,871.06	18,915.47	-1,044.41
Net Ordinary Income	2,883.20	77.53	2,805.67
Other Income/Expense			
Other Income			
Realized/Unrealized Gains&Losses	111.30		
Total Other Income	111.30		
Net Other Income	111.30		
Net Income	2,994.50	77.53	2,916.97

COGS as percentage of Bookstore Income:

Budgeted	63.2%
Actual	62.3%

Intergroup Association, Inc.

Profit & Loss Budget vs. Actual

January through August 2025

	Jan - Aug 25	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	179,323.19	188,016.00	-8,692.81
Conference Area Income	15,353.00	14,800.00	553.00
Membership Contributions	60,562.33	76,505.00	-15,942.67
Other Types of Income	1,921.51	1,840.00	81.51
Total Income	257,160.03	281,161.00	-24,000.97
Cost of Goods Sold			
Cost of Goods Sold	110,603.70	118,824.00	-8,220.30
Total COGS	110,603.70	118,824.00	-8,220.30
Gross Profit	146,556.33	162,337.00	-15,780.67
Expense			
Administration / Office Expense	17,865.33	16,848.00	1,017.33
Bookstore Expenses	8,447.46	7,853.52	593.94
Conference Area Expenses	1,502.32	2,450.00	-947.68
Contract Services	6,484.95	6,000.00	484.95
Facilities and Equipment	43,170.16	41,678.24	1,491.92
Payroll Expenses	71,880.26	81,648.00	-9,767.74
Total Expense	149,350.48	156,477.76	-7,127.28
Net Ordinary Income	-2,794.15	5,859.24	-8,653.39
Other Income/Expense			
Other Income			
Realized/Unrealized Gains&Losses	116.85		
Total Other Income	116.85		
Net Other Income	116.85		
Net Income	-2,677.30	5,859.24	-8,536.54

COGS as percentage of Bookstore Income:

Budgeted	63.2%
Actual	61.7%