

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
July 2025

	Jul 25	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	23,758.91	23,502.00	256.91
Conference Area Income	770.00	1,175.00	-405.00
Membership Contributions	12,063.71	8,938.00	3,125.71
Other Types of Income	0.10	230.00	-229.90
Total Income	36,592.72	33,845.00	2,747.72
Cost of Goods Sold			
Cost of Goods Sold	16,138.42	14,853.00	1,285.42
Total COGS	16,138.42	14,853.00	1,285.42
Gross Profit	20,454.30	18,992.00	1,462.30
Expense			
Administration / Office Expense	2,591.22	2,106.00	485.22
Bookstore Expenses	871.12	982.19	-111.07
Conference Area Expenses	0.00	0.00	0.00
Contract Services	299.00	600.00	-301.00
Facilities and Equipment	5,589.69	5,522.28	67.41
Payroll Expenses	8,321.42	10,206.00	-1,884.58
Total Expense	17,672.45	19,416.47	-1,744.02
Net Ordinary Income	2,781.85	-424.47	3,206.32
Net Income	2,781.85	-424.47	3,206.32

COGS as percentage of Bookstore Income:

Budgeted	63.2%
Actual	67.9%

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
January through July 2025

	Jan - Jul 25	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	154,579.54	164,514.00	-9,934.46
Conference Area Income	9,650.00	13,625.00	-3,975.00
Membership Contributions	54,887.26	67,566.00	-12,678.74
Other Types of Income	1,869.73	1,610.00	259.73
Total Income	220,986.53	247,315.00	-26,328.47
Cost of Goods Sold			
Cost of Goods Sold	95,184.46	103,971.00	-8,786.54
Total COGS	95,184.46	103,971.00	-8,786.54
Gross Profit	125,802.07	143,344.00	-17,541.93
Expense			
Administration / Office Expense	15,961.21	14,742.00	1,219.21
Bookstore Expenses	7,501.14	6,872.33	628.81
Conference Area Expenses	962.14	2,450.00	-1,487.86
Contract Services	5,495.95	5,400.00	95.95
Facilities and Equipment	38,050.70	36,655.96	1,394.74
Payroll Expenses	63,508.28	71,442.00	-7,933.72
Total Expense	131,479.42	137,562.29	-6,082.87
Net Ordinary Income	-5,677.35	5,781.71	-11,459.06
Other Income/Expense			
Other Income			
Realized/Unrealized Gains&Losses	5.55		
Total Other Income	5.55		
Net Other Income	5.55		
Net Income	-5,671.80	5,781.71	-11,453.51

COGS as percentage of Bookstore Income:

Budgeted	63.2%
Actual	61.6%