

# Intergroup Association, Inc.

## Profit & Loss Budget vs. Actual

### June 2025

	Jun 25	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
Bookstore Income	17,591.62	23,502.00	-5,910.38
Conference Area Income	905.00	5,675.00	-4,770.00
Membership Contributions	6,387.45	8,938.00	-2,550.55
Other Types of Income	0.20	230.00	-229.80
<b>Total Income</b>	24,884.27	38,345.00	-13,460.73
<b>Cost of Goods Sold</b>			
Cost of Goods Sold	10,732.64	14,853.00	-4,120.36
<b>Total COGS</b>	10,732.64	14,853.00	-4,120.36
<b>Gross Profit</b>	14,151.63	23,492.00	-9,340.37
<b>Expense</b>			
Administration / Office Expense	1,943.25	2,106.00	-162.75
Bookstore Expenses	970.34	982.19	-11.85
Conference Area Expenses	191.31	2,100.00	-1,908.69
Contract Services	569.00	600.00	-31.00
Facilities and Equipment	5,219.36	5,022.28	197.08
Payroll Expenses	8,247.28	10,206.00	-1,958.72
<b>Total Expense</b>	17,140.54	21,016.47	-3,875.93
<b>Net Ordinary Income</b>	-2,988.91	2,475.53	-5,464.44
<b>Other Income/Expense</b>			
<b>Other Income</b>			
Realized/Unrealized Gains&Losses	64.50		
<b>Total Other Income</b>	64.50		
<b>Net Other Income</b>	64.50		
<b>Net Income</b>	<b>-2,924.41</b>	<b>2,475.53</b>	<b>-5,399.94</b>

#### COGS as percentage of Bookstore Income:

Budgeted	63.2%
Actual	61.0%

**Intergroup Association, Inc.**  
**Profit & Loss Budget vs. Actual**  
January through June 2025

	Jan - Jun 25	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
Bookstore Income	130,820.63	141,012.00	-10,191.37
Conference Area Income	8,880.00	12,450.00	-3,570.00
Membership Contributions	42,823.55	58,628.00	-15,804.45
Other Types of Income	1,869.63	1,380.00	489.63
<b>Total Income</b>	184,393.81	213,470.00	-29,076.19
<b>Cost of Goods Sold</b>			
Cost of Goods Sold	79,046.04	89,118.00	-10,071.96
<b>Total COGS</b>	79,046.04	89,118.00	-10,071.96
<b>Gross Profit</b>	105,347.77	124,352.00	-19,004.23
<b>Expense</b>			
Administration / Office Expense	13,369.99	12,636.00	733.99
Bookstore Expenses	6,630.02	5,890.14	739.88
Conference Area Expenses	962.14	2,450.00	-1,487.86
Contract Services	5,196.95	4,800.00	396.95
Facilities and Equipment	32,461.01	31,133.68	1,327.33
Payroll Expenses	55,186.86	61,236.00	-6,049.14
<b>Total Expense</b>	113,806.97	118,145.82	-4,338.85
<b>Net Ordinary Income</b>	-8,459.20	6,206.18	-14,665.38
<b>Other Income/Expense</b>			
Other Income			
Realized/Unrealized Gains&Losses	5.55		
<b>Total Other Income</b>	5.55		
<b>Net Other Income</b>	5.55		
<b>Net Income</b>	<b>-8,453.65</b>	<b>6,206.18</b>	<b>-14,659.83</b>

**COGS as percentage of Bookstore Income:**

Budgeted	63.2%
Actual	60.4%