

Intergroup Association, Inc.

Profit & Loss Budget vs. Actual

May 2025

	May 25	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	19,467.85	23,502.00	-4,034.15
Conference Area Income	1,035.00	1,175.00	-140.00
Membership Contributions	7,379.21	8,938.00	-1,558.79
Other Types of Income	1,425.15	230.00	1,195.15
Total Income	29,307.21	33,845.00	-4,537.79
Cost of Goods Sold			
Cost of Goods Sold	11,638.55	14,853.00	-3,214.45
Total COGS	11,638.55	14,853.00	-3,214.45
Gross Profit	17,668.66	18,992.00	-1,323.34
Expense			
Administration / Office Expense	1,966.92	2,106.00	-139.08
Bookstore Expenses	1,115.23	982.19	133.04
Conference Area Expenses	0.00	0.00	0.00
Contract Services	3,259.85	600.00	2,659.85
Facilities and Equipment	7,742.62	5,522.28	2,220.34
Payroll Expenses	8,809.10	10,206.00	-1,396.90
Total Expense	22,893.72	19,416.47	3,477.25
Net Ordinary Income	-5,225.06	-424.47	-4,800.59
Other Income/Expense			
Other Income			
Realized/Unrealized Gains&Losses	-73.75		
Total Other Income	-73.75		
Net Other Income	-73.75		
Net Income	-5,298.81	-424.47	-4,874.34

COGS as percentage of Bookstore Income:

Budgeted	63.2%
Actual	59.8%

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
January through May 2025

	Jan - May 25	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	113,229.01	117,510.00	-4,280.99
Conference Area Income	7,975.00	6,775.00	1,200.00
Membership Contributions	36,436.10	49,690.00	-13,253.90
Other Types of Income	1,869.43	1,150.00	719.43
Total Income	159,509.54	175,125.00	-15,615.46
Cost of Goods Sold			
Cost of Goods Sold	68,313.40	74,265.00	-5,951.60
Total COGS	68,313.40	74,265.00	-5,951.60
Gross Profit	91,196.14	100,860.00	-9,663.86
Expense			
Administration / Office Expense	11,426.74	10,530.00	896.74
Bookstore Expenses	5,659.68	4,907.95	751.73
Conference Area Expenses	770.83	350.00	420.83
Contract Services	4,627.95	4,200.00	427.95
Facilities and Equipment	27,241.65	26,111.40	1,130.25
Payroll Expenses	46,939.58	51,030.00	-4,090.42
Total Expense	96,666.43	97,129.35	-462.92
Net Ordinary Income	-5,470.29	3,730.65	-9,200.94
Other Income/Expense			
Other Income			
Realized/Unrealized Gains&Losses	-58.95		
Total Other Income	-58.95		
Net Other Income	-58.95		
Net Income	-5,529.24	3,730.65	-9,259.89

COGS as percentage of Bookstore Income:

Budgeted	63.2%
Actual	60.3%