

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
April 2025

	Apr 25	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	23,712.74	23,502.00	210.74
Conference Area Income	940.00	1,175.00	-235.00
Membership Contributions	8,790.88	13,938.00	-5,147.12
Other Types of Income	425.07	230.00	195.07
Total Income	33,868.69	38,845.00	-4,976.31
Cost of Goods Sold			
Cost of Goods Sold	15,849.82	14,853.00	996.82
Total COGS	15,849.82	14,853.00	996.82
Gross Profit	18,018.87	23,992.00	-5,973.13
Expense			
Administration / Office Expense	3,593.03	2,106.00	1,487.03
Bookstore Expenses	863.13	982.19	-119.06
Conference Area Expenses	0.00	0.00	0.00
Contract Services	299.00	1,200.00	-901.00
Facilities and Equipment	4,915.44	5,022.28	-106.84
Payroll Expenses	9,341.57	10,206.00	-864.43
Total Expense	19,012.17	19,516.47	-504.30
Net Ordinary Income	-993.30	4,475.53	-5,468.83
Other Income/Expense			
Other Income			
Realized/Unrealized Gains&Losses	33.20		
Total Other Income	33.20		
Net Other Income	33.20		
Net Income	-960.10	4,475.53	-5,435.63

COGS as percentage of Bookstore Income:

Budgeted	63.2%
Actual	66.8%

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
January through April 2025

	Jan - Apr 25	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	93,761.16	94,008.00	-246.84
Conference Area Income	6,940.00	5,600.00	1,340.00
Membership Contributions	29,056.89	40,752.00	-11,695.11
Other Types of Income	444.28	920.00	-475.72
Total Income	130,202.33	141,280.00	-11,077.67
Cost of Goods Sold			
Cost of Goods Sold	56,674.85	59,412.00	-2,737.15
Total COGS	56,674.85	59,412.00	-2,737.15
Gross Profit	73,527.48	81,868.00	-8,340.52
Expense			
Administration / Office Expense	9,459.82	8,424.00	1,035.82
Bookstore Expenses	4,544.45	3,925.76	618.69
Conference Area Expenses	770.83	350.00	420.83
Contract Services	1,368.10	3,600.00	-2,231.90
Facilities and Equipment	19,499.03	20,589.12	-1,090.09
Payroll Expenses	38,130.48	40,824.00	-2,693.52
Total Expense	73,772.71	77,712.88	-3,940.17
Net Ordinary Income	-245.23	4,155.12	-4,400.35
Other Income/Expense			
Other Income			
Realized/Unrealized Gains&Losses	14.80		
Total Other Income	14.80		
Net Other Income	14.80		
Net Income	-230.43	4,155.12	-4,385.55

COGS as percentage of Bookstore Income:

Budgeted	63.2%
Actual	60.4%