

# Intergroup Association, Inc.

## Profit & Loss Budget vs. Actual

### February 2025

	Feb 25	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
Bookstore Income	24,033.35	23,502.00	531.35
Conference Area Income	3,795.00	1,175.00	2,620.00
Membership Contributions	3,301.43	8,938.00	-5,636.57
Other Types of Income	0.22	230.00	-229.78
<b>Total Income</b>	<b>31,130.00</b>	<b>33,845.00</b>	<b>-2,715.00</b>
<b>Cost of Goods Sold</b>			
Cost of Goods Sold	15,533.92	14,853.00	680.92
<b>Total COGS</b>	<b>15,533.92</b>	<b>14,853.00</b>	<b>680.92</b>
<b>Gross Profit</b>	<b>15,596.08</b>	<b>18,992.00</b>	<b>-3,395.92</b>
<b>Expense</b>			
Administration / Office Expense	1,702.10	2,106.00	-403.90
Bookstore Expenses	1,005.26	981.19	24.07
Conference Area Expenses	0.00	0.00	0.00
Contract Services	240.00	600.00	-360.00
Facilities and Equipment	5,722.97	5,522.28	200.69
Payroll Expenses	9,326.87	10,206.00	-879.13
<b>Total Expense</b>	<b>17,997.20</b>	<b>19,415.47</b>	<b>-1,418.27</b>
<b>Net Ordinary Income</b>	<b>-2,401.12</b>	<b>-423.47</b>	<b>-1,977.65</b>
<b>Net Income</b>	<b>-2,401.12</b>	<b>-423.47</b>	<b>-1,977.65</b>

#### COGS as percentage of Bookstore Income:

Budgeted	63.2%
Actual	64.6%

**Intergroup Association, Inc.**  
**Profit & Loss Budget vs. Actual**  
January through February 2025

	Jan - Feb 25	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
Bookstore Income	52,604.26	47,004.00	5,600.26
Conference Area Income	4,495.00	2,350.00	2,145.00
Membership Contributions	13,693.17	17,876.00	-4,182.83
Other Types of Income	0.53	460.00	-459.47
<b>Total Income</b>	<b>70,792.96</b>	<b>67,690.00</b>	<b>3,102.96</b>
<b>Cost of Goods Sold</b>			
Cost of Goods Sold	30,635.18	29,706.00	929.18
<b>Total COGS</b>	<b>30,635.18</b>	<b>29,706.00</b>	<b>929.18</b>
<b>Gross Profit</b>	<b>40,157.78</b>	<b>37,984.00</b>	<b>2,173.78</b>
<b>Expense</b>			
Administration / Office Expense	3,573.82	4,212.00	-638.18
Bookstore Expenses	2,284.23	1,962.38	321.85
Conference Area Expenses	0.00	0.00	0.00
Contract Services	620.60	1,200.00	-579.40
Facilities and Equipment	10,904.76	10,544.56	360.20
Payroll Expenses	19,394.56	20,412.00	-1,017.44
<b>Total Expense</b>	<b>36,777.97</b>	<b>38,330.94</b>	<b>-1,552.97</b>
<b>Net Ordinary Income</b>	<b>3,379.81</b>	<b>-346.94</b>	<b>3,726.75</b>
<b>Net Income</b>	<b>3,379.81</b>	<b>-346.94</b>	<b>3,726.75</b>

**COGS as percentage of Bookstore Income:**

Budgeted	63.2%
Actual	58.2%