

Intergroup Association, Inc.

Profit & Loss Budget vs. Actual

January 2025

	Jan 25	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	28,570.91	23,502.00	5,068.91
Conference Area Income	700.00	1,175.00	-475.00
Membership Contributions	10,391.74	8,938.00	1,453.74
Other Types of Income	0.31	230.00	-229.69
Total Income	39,662.96	33,845.00	5,817.96
Cost of Goods Sold			
Cost of Goods Sold	15,101.26	14,853.00	248.26
Total COGS	15,101.26	14,853.00	248.26
Gross Profit	24,561.70	18,992.00	5,569.70
Expense			
Administration / Office Expense	1,871.72	2,106.00	-234.28
Bookstore Expenses	1,278.97	981.19	297.78
Conference Area Expenses	0.00	0.00	0.00
Contract Services	380.60	600.00	-219.40
Facilities and Equipment	5,181.79	5,022.28	159.51
Payroll Expenses	10,067.69	10,206.00	-138.31
Total Expense	18,780.77	18,915.47	-134.70
Net Ordinary Income	5,780.93	76.53	5,704.40
Net Income	5,780.93	76.53	5,704.40

COGS as percentage of Bookstore Income:

Budgeted	63.2%
Actual	52.9%