

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
March 2024

	Mar 24	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	15,804.08	23,919.00	-8,114.92
Conference Area Income	700.00	1,190.00	-490.00
Membership Contributions	8,509.55	9,682.00	-1,172.45
Other Types of Income	30.75	135.00	-104.25
Total Income	25,044.38	34,926.00	-9,881.62
Cost of Goods Sold			
Cost of Goods Sold	9,587.07	14,726.25	-5,139.18
Total COGS	9,587.07	14,726.25	-5,139.18
Gross Profit	15,457.31	20,199.75	-4,742.44
Expense			
Administration / Office Expense	1,706.54	1,640.44	66.10
Bookstore Expenses	768.54	1,082.19	-313.65
Conference Area Expenses	0.00	0.00	0.00
Contract Services	400.00	610.00	-210.00
Facilities and Equipment	7,431.88	4,975.61	2,456.27
Payroll Expenses	12,240.11	10,304.00	1,936.11
Total Expense	22,547.07	18,612.24	3,934.83
Net Ordinary Income	-7,089.76	1,587.51	-8,677.27

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
January through March 2024

	Jan - Mar 24	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	68,901.99	71,757.00	-2,855.01
Conference Area Income	4,720.00	3,470.00	1,250.00
Membership Contributions	29,103.41	29,046.00	57.41
Other Types of Income	37.78	405.00	-367.22
Total Income	102,763.18	104,678.00	-1,914.82
Cost of Goods Sold			
Cost of Goods Sold	42,070.19	44,178.75	-2,108.56
Total COGS	42,070.19	44,178.75	-2,108.56
Gross Profit	60,692.99	60,499.25	193.74
Expense			
Administration / Office Expense	6,133.67	5,259.18	874.49
Bookstore Expenses	2,950.86	3,246.57	-295.71
Conference Area Expenses	296.70	0.00	296.70
Contract Services	4,523.10	4,828.25	-305.15
Facilities and Equipment	19,004.41	15,426.83	3,577.58
Payroll Expenses	33,691.22	30,912.00	2,779.22
Total Expense	66,599.96	59,672.83	6,927.13
Net Ordinary Income	-5,906.97	826.42	-6,733.39