

**Intergroup Association, Inc.**  
**Profit & Loss Budget vs. Actual**  
**December 2024**

	Dec 24	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
Bookstore Income	24,899.46	23,919.00	980.46	104.1%
Conference Area Income	725.00	1,290.00	-565.00	56.2%
Membership Contributions	8,580.49	9,682.00	-1,101.51	88.62%
Other Types of Income	11.35	135.00	-123.65	8.41%
<b>Total Income</b>	<b>34,216.30</b>	<b>35,026.00</b>	<b>-809.70</b>	<b>97.69%</b>
<b>Cost of Goods Sold</b>				
Cost of Goods Sold	15,723.99	14,726.25	997.74	106.78%
<b>Total COGS</b>	<b>15,723.99</b>	<b>14,726.25</b>	<b>997.74</b>	<b>106.78%</b>
<b>Gross Profit</b>	<b>18,492.31</b>	<b>20,299.75</b>	<b>-1,807.44</b>	<b>91.1%</b>
<b>Expense</b>				
Administration / Office Expense	23,845.65	3,889.56	19,956.09	613.07%
Bookstore Expenses	957.37	1,132.19	-174.82	84.56%
Conference Area Expenses	238.76	2,800.00	-2,561.24	8.53%
Contract Services	460.00	5,490.70	-5,030.70	8.38%
Facilities and Equipment	-21,566.56	13,775.61	-35,342.17	-156.56%
Interest Expense	4,009.22			
Payroll Expenses	8,687.12	10,304.00	-1,616.88	84.31%
POS Inventory Adjustments	-31.29			
<b>Total Expense</b>	<b>16,600.27</b>	<b>37,392.06</b>	<b>-20,791.79</b>	<b>44.4%</b>
<b>Net Ordinary Income</b>	<b>1,892.04</b>	<b>-17,092.31</b>	<b>18,984.35</b>	<b>-11.07%</b>
<b>Other Income/Expense</b>				
Other Income				
Realized/Unrealized Gains&Losses	1,443.52			
<b>Total Other Income</b>	<b>1,443.52</b>			
<b>Net Other Income</b>	<b>1,443.52</b>			
<b>Net Income</b>	<b>3,335.56</b>	<b>-17,092.31</b>	<b>20,427.87</b>	<b>-19.52%</b>

**Intergroup Association, Inc.**  
**Profit & Loss Budget vs. Actual**  
January through December 2024

	Jan - Dec 24	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
Bookstore Income	274,442.52	287,028.00	-12,585.48
Conference Area Income	18,919.76	20,780.00	-1,860.24
Membership Contributions	109,006.92	116,184.00	-7,177.08
Other Types of Income	2,744.79	1,620.00	1,124.79
<b>Total Income</b>	<b>405,113.99</b>	<b>425,612.00</b>	<b>-20,498.01</b>
<b>Cost of Goods Sold</b>			
Cost of Goods Sold	173,258.46	176,715.00	-3,456.54
<b>Total COGS</b>	<b>173,258.46</b>	<b>176,715.00</b>	<b>-3,456.54</b>
<b>Gross Profit</b>	<b>231,855.53</b>	<b>248,897.00</b>	<b>-17,041.47</b>
<b>Expense</b>			
Administration / Office Expense	49,231.34	27,489.40	21,741.94
Bookstore Expenses	11,332.24	13,036.28	-1,704.04
Conference Area Expenses	3,137.97	5,600.00	-2,462.03
Contract Services	16,120.20	15,198.95	921.25
Facilities and Equipment	39,850.50	70,847.32	-30,996.82
Interest Expense	4,009.22		
Payroll Expenses	109,716.15	124,598.00	-14,881.85
POS Inventory Adjustments	-31.29		
<b>Total Expense</b>	<b>233,366.33</b>	<b>256,769.95</b>	<b>-23,403.62</b>
<b>Net Ordinary Income</b>	<b>-1,510.80</b>	<b>-7,872.95</b>	<b>6,362.15</b>
<b>Other Income/Expense</b>			
<b>Other Income</b>			
Realized/Unrealized Gains&Losses	1,443.52		
<b>Total Other Income</b>	<b>1,443.52</b>		
<b>Net Other Income</b>	<b>1,443.52</b>		
<b>Net Income</b>	<b>-67.28</b>	<b>-7,872.95</b>	<b>7,805.67</b>