

**Intergroup Association, Inc.**  
**Profit & Loss Budget vs. Actual**  
 October 2024

	Oct 24	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>Bookstore Income</b>	22,958.87	23,919.00	-960.13
<b>Conference Area Income</b>	1,520.00	1,190.00	330.00
<b>Membership Contributions</b>	12,933.10	9,682.00	3,251.10
<b>Other Types of Income</b>	427.23	135.00	292.23
<b>Total Income</b>	37,839.20	34,926.00	2,913.20
<b>Cost of Goods Sold</b>			
<b>Cost of Goods Sold</b>	14,823.55	14,726.25	97.30
<b>Total COGS</b>	14,823.55	14,726.25	97.30
<b>Gross Profit</b>	23,015.65	20,199.75	2,815.90
<b>Expense</b>			
<b>Administration / Office Expense</b>	2,630.24	1,840.33	789.91
<b>Bookstore Expenses</b>	868.48	1,082.19	-213.71
<b>Conference Area Expenses</b>	267.38	0.00	267.38
<b>Contract Services</b>	4,250.00	610.00	3,640.00
<b>Facilities and Equipment</b>	5,368.80	5,815.61	-446.81
<b>Payroll Expenses</b>	8,856.85	10,304.00	-1,447.15
<b>Total Expense</b>	22,241.75	19,652.13	2,589.62
<b>Net Income</b>	773.90	547.62	226.28

**Intergroup Association, Inc.**  
**Profit & Loss Budget vs. Actual**  
 January through October 2024

	Jan - Oct 24	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>Bookstore Income</b>	230,790.42	239,190.00	-8,399.58
<b>Conference Area Income</b>	17,494.76	17,400.00	94.76
<b>Membership Contributions</b>	95,365.34	96,820.00	-1,454.66
<b>Other Types of Income</b>	1,936.72	1,350.00	586.72
<b>Total Income</b>	345,587.24	354,760.00	-9,172.76
<b>Cost of Goods Sold</b>			
<b>Cost of Goods Sold</b>	145,736.54	147,262.50	-1,525.96
<b>Total COGS</b>	145,736.54	147,262.50	-1,525.96
<b>Gross Profit</b>	199,850.70	207,497.50	-7,646.80
<b>Expense</b>			
<b>Administration / Office Expense</b>	23,645.53	21,959.40	1,686.13
<b>Bookstore Expenses</b>	9,597.54	10,821.90	-1,224.36
<b>Conference Area Expenses</b>	2,899.21	2,500.00	399.21
<b>Contract Services</b>	14,760.20	9,098.25	5,661.95
<b>Facilities and Equipment</b>	56,374.78	52,096.10	4,278.68
<b>Payroll Expenses</b>	93,347.16	103,990.00	-10,642.84
<b>Total Expense</b>	200,624.42	200,465.65	158.77
<b>Net Income</b>	-773.72	7,031.85	-7,805.57