

**Intergroup Association, Inc.**  
**Profit & Loss Budget vs. Actual**  
**January 2024**

	Jan 24	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
Bookstore Income	28,553.01	23,919.00	4,634.01
Conference Area Income	600.00	1,090.00	-490.00
Membership Contributions	14,615.80	9,682.00	4,933.80
Other Types of Income	907.12	135.00	772.12
<b>Total Income</b>	<b>44,675.93</b>	<b>34,826.00</b>	<b>9,849.93</b>
<b>Cost of Goods Sold</b>			
Cost of Goods Sold	18,090.47	14,726.25	3,364.22
<b>Total COGS</b>	<b>18,090.47</b>	<b>14,726.25</b>	<b>3,364.22</b>
<b>Gross Profit</b>	<b>26,585.46</b>	<b>20,099.75</b>	<b>6,485.71</b>
<b>Expense</b>			
Administration / Office Expense	2,642.34	1,978.30	664.04
Bookstore Expenses	1,254.33	1,082.19	172.14
Conference Area Expenses	296.70	0.00	296.70
Contract Services	3,873.10	3,608.25	264.85
Facilities and Equipment	5,636.25	5,475.61	160.64
Payroll Expenses	8,931.94	10,304.00	-1,372.06
<b>Total Expense</b>	<b>22,634.66</b>	<b>22,448.35</b>	<b>186.31</b>
<b>Net Income</b>	<b>3,950.80</b>	<b>-2,348.60</b>	<b>6,299.40</b>