

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
September 2024

	Sep 24	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	26,370.80	23,919.00	2,451.80
Conference Area Income	1,636.26	2,090.00	-453.74
Membership Contributions	9,096.73	9,682.00	-585.27
Other Types of Income	18.53	135.00	-116.47
Total Income	37,122.32	35,826.00	1,296.32
Cost of Goods Sold			
Cost of Goods Sold	17,953.79	14,726.25	3,227.54
Total COGS	17,953.79	14,726.25	3,227.54
Gross Profit	19,168.53	21,099.75	-1,931.22
Expense			
Administration / Office Expense	3,776.77	4,914.44	-1,137.67
Bookstore Expenses	875.76	1,082.19	-206.43
Conference Area Expenses	395.46	300.00	95.46
Contract Services	250.00	610.00	-360.00
Facilities and Equipment	5,171.19	4,975.61	195.58
Payroll Expenses	8,367.29	10,304.00	-1,936.71
Total Expense	18,836.47	22,186.24	-3,349.77
Net Income	332.06	-1,086.49	1,418.55

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
 January through September 2024

	Jan - Sep 24	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	207,831.55	215,271.00	-7,439.45
Conference Area Income	15,974.76	16,210.00	-235.24
Membership Contributions	82,432.24	87,138.00	-4,705.76
Other Types of Income	1,509.49	1,215.00	294.49
Total Income	307,748.04	319,834.00	-12,085.96
Cost of Goods Sold			
Cost of Goods Sold	130,912.99	132,536.25	-1,623.26
Total COGS	130,912.99	132,536.25	-1,623.26
Gross Profit	176,835.05	187,297.75	-10,462.70
Expense			
Administration / Office Expense	21,015.29	20,119.07	896.22
Bookstore Expenses	8,729.06	9,739.71	-1,010.65
Conference Area Expenses	2,631.83	2,500.00	131.83
Contract Services	10,510.20	8,488.25	2,021.95
Facilities and Equipment	51,005.98	46,280.49	4,725.49
Payroll Expenses	84,490.31	93,686.00	-9,195.69
Total Expense	178,382.67	180,813.52	-2,430.85
Net Income	-1,547.62	6,484.23	-8,031.85