

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
 June 2024

	Jun 24	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	14,286.36	23,919.00	-9,632.64
Conference Area Income	3,400.00	1,190.00	2,210.00
Membership Contributions	4,551.04	9,682.00	-5,130.96
Other Types of Income	1,441.67	135.00	1,306.67
Total Income	<u>23,679.07</u>	<u>34,926.00</u>	<u>-11,246.93</u>
Cost of Goods Sold			
Cost of Goods Sold	8,731.17	14,726.25	-5,995.08
Total COGS	<u>8,731.17</u>	<u>14,726.25</u>	<u>-5,995.08</u>
Gross Profit	<u>14,947.90</u>	<u>20,199.75</u>	<u>-5,251.85</u>
Expense			
Administration / Office Expense	1,252.96	1,640.44	-387.48
Bookstore Expenses	1,033.74	1,082.19	-48.45
Conference Area Expenses	687.50	0.00	687.50
Contract Services	250.00	610.00	-360.00
Facilities and Equipment	5,054.12	4,975.61	78.51
Payroll Expenses	8,017.66	10,304.00	-2,286.34
Total Expense	<u>16,295.98</u>	<u>18,612.24</u>	<u>-2,316.26</u>
Net Ordinary Income	<u>-1,348.08</u>	<u>1,587.51</u>	<u>-2,935.59</u>
Net Income	<u><u>-1,348.08</u></u>	<u><u>1,587.51</u></u>	<u><u>-2,935.59</u></u>

COGS as percentage of Bookstore Income:

Budgeted	61.6%
Actual	61.1%

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
 January through June 2024

	Jan - Jun 24	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	138,478.09	143,514.00	-5,035.91
Conference Area Income	10,090.00	7,940.00	2,150.00
Membership Contributions	55,149.08	58,092.00	-2,942.92
Other Types of Income	1,485.55	810.00	675.55
Total Income	<u>205,202.72</u>	<u>210,356.00</u>	<u>-5,153.28</u>
Cost of Goods Sold			
Cost of Goods Sold	87,205.26	88,357.50	-1,152.24
Total COGS	<u>87,205.26</u>	<u>88,357.50</u>	<u>-1,152.24</u>
Gross Profit	<u>117,997.46</u>	<u>121,998.50</u>	<u>-4,001.04</u>
Expense			
Administration / Office Expense	11,865.29	10,223.75	1,641.54
Bookstore Expenses	5,745.55	6,493.14	-747.59
Conference Area Expenses	1,349.54	300.00	1,049.54
Contract Services	8,305.20	6,658.25	1,646.95
Facilities and Equipment	34,899.71	30,853.66	4,046.05
Payroll Expenses	59,409.64	62,774.00	-3,364.36
Total Expense	<u>121,574.93</u>	<u>117,302.80</u>	<u>4,272.13</u>
Net Ordinary Income	<u>-3,577.47</u>	<u>4,695.70</u>	<u>-8,273.17</u>
Net Income	<u><u>-3,577.47</u></u>	<u><u>4,695.70</u></u>	<u><u>-8,273.17</u></u>

COGS as percentage of Bookstore Income:

Budgeted	61.6%
Actual	63.0%