

**Intergroup Association, Inc.**  
**Profit & Loss Budget vs. Actual**  
January through May 2024

	Jan - May 24	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>Bookstore Income</b>	124,191.73	119,595.00	4,596.73
<b>Conference Area Income</b>	6,690.00	6,750.00	-60.00
<b>Membership Contributions</b>	50,598.04	48,410.00	2,188.04
<b>Other Types of Income</b>	43.88	675.00	-631.12
<b>Total Income</b>	181,523.65	175,430.00	6,093.65
<b>Cost of Goods Sold</b>			
<b>Cost of Goods Sold</b>	78,474.09	73,631.25	4,842.84
<b>Total COGS</b>	78,474.09	73,631.25	4,842.84
<b>Gross Profit</b>	103,049.56	101,798.75	1,250.81
<b>Expense</b>			
<b>Administration / Office Expense</b>	10,612.33	8,583.31	2,029.02
<b>Bookstore Expenses</b>	4,711.81	5,410.95	-699.14
<b>Conference Area Expenses</b>	662.04	300.00	362.04
<b>Contract Services</b>	8,055.20	6,048.25	2,006.95
<b>Facilities and Equipment</b>	29,845.59	25,878.05	3,967.54
<b>Payroll Expenses</b>	51,391.98	52,470.00	-1,078.02
<b>Total Expense</b>	105,278.95	98,690.56	6,588.39
<b>Net Income</b>	-2,229.39	3,108.19	-5,337.58

**Intergroup Association, Inc.**  
**Profit & Loss Budget vs. Actual**  
 May 2024

	May 24	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>Bookstore Income</b>	23,991.42	23,919.00	72.42
<b>Conference Area Income</b>	1,060.00	2,090.00	-1,030.00
<b>Membership Contributions</b>	12,376.97	9,682.00	2,694.97
<b>Other Types of Income</b>	2.94	135.00	-132.06
<b>Total Income</b>	37,431.33	35,826.00	1,605.33
<b>Cost of Goods Sold</b>			
<b>Cost of Goods Sold</b>	14,941.38	14,726.25	215.13
<b>Total COGS</b>	14,941.38	14,726.25	215.13
<b>Gross Profit</b>	22,489.95	21,099.75	1,390.20
<b>Expense</b>			
<b>Administration / Office Expense</b>	1,902.95	1,640.44	262.51
<b>Bookstore Expenses</b>	780.39	1,082.19	-301.80
<b>Conference Area Expenses</b>	286.82	300.00	-13.18
<b>Contract Services</b>	2,352.10	610.00	1,742.10
<b>Facilities and Equipment</b>	5,415.10	4,975.61	439.49
<b>Payroll Expenses</b>	7,859.49	11,254.00	-3,394.51
<b>Total Expense</b>	18,596.85	19,862.24	-1,265.39
<b>Net Income</b>	3,893.10	1,237.51	2,655.59