

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
January through April 2024

	Jan - Apr 24	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	100,200.31	95,676.00	4,524.31
Conference Area Income	5,630.00	4,660.00	970.00
Membership Contributions	38,221.07	38,728.00	-506.93
Other Types of Income	40.94	540.00	-499.06
Total Income	<u>144,092.32</u>	<u>139,604.00</u>	<u>4,488.32</u>
Cost of Goods Sold			
Cost of Goods Sold	63,532.71	58,905.00	4,627.71
Total COGS	<u>63,532.71</u>	<u>58,905.00</u>	<u>4,627.71</u>
Gross Profit	<u>80,559.61</u>	<u>80,699.00</u>	<u>-139.39</u>
Expense			
Administration / Office Expense	8,709.38	6,942.87	1,766.51
Bookstore Expenses	3,931.42	4,328.76	-397.34
Conference Area Expenses	375.22	0.00	375.22
Contract Services	5,703.10	5,438.25	264.85
Facilities and Equipment	24,430.49	20,902.44	3,528.05
Payroll Expenses	43,532.49	41,216.00	2,316.49
Total Expense	<u>86,682.10</u>	<u>78,828.32</u>	<u>7,853.78</u>
Net Income	<u>-6,122.49</u>	<u>1,870.68</u>	<u>-7,993.17</u>

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
April 2024

	Apr 24	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	31,298.32	23,919.00	7,379.32
Conference Area Income	910.00	1,190.00	-280.00
Membership Contributions	9,117.66	9,682.00	-564.34
Other Types of Income	3.16	135.00	-131.84
Total Income	41,329.14	34,926.00	6,403.14
Cost of Goods Sold			
Cost of Goods Sold	21,462.52	14,726.25	6,736.27
Total COGS	21,462.52	14,726.25	6,736.27
Gross Profit	19,866.62	20,199.75	-333.13
Expense			
Administration / Office Expense	2,575.71	1,683.69	892.02
Bookstore Expenses	980.56	1,082.19	-101.63
Conference Area Expenses	78.52	0.00	78.52
Contract Services	1,180.00	610.00	570.00
Facilities and Equipment	5,426.08	5,475.61	-49.53
Payroll Expenses	9,841.27	10,304.00	-462.73
Total Expense	20,082.14	19,155.49	926.65
Net Income	-215.52	1,044.26	-1,259.78