

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
September 2023

	Sep 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	21,989.42	19,711.00	2,278.42
Conference Area Income	645.00	1,867.00	-1,222.00
Membership Contributions	7,780.04	10,324.00	-2,543.96
Other Types of Income	43.81	55.00	-11.19
Total Income	30,458.27	31,957.00	-1,498.73
Cost of Goods Sold			
Cost of Goods Sold	13,954.97	11,500.00	2,454.97
Total COGS	13,954.97	11,500.00	2,454.97
Gross Profit	16,503.30	20,457.00	-3,953.70
Expense			
Administration / Office Expense	3,445.99	1,870.52	1,575.47
Bookstore Expenses	758.01	1,126.50	-368.49
Conference Area Expenses	731.90	150.00	581.90
Contract Services	430.00	620.00	-190.00
Facilities and Equipment	5,894.76	4,424.00	1,470.76
Payroll Expenses	9,358.55	10,528.00	-1,169.45
Total Expense	20,619.21	18,719.02	1,900.19
Net Income	-4,115.91	1,737.98	-5,853.89

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
 January through September 2023

	Jan - Sep 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	212,118.64	177,399.00	34,719.64
Conference Area Income	15,027.41	16,553.00	-1,525.59
Membership Contributions	87,648.63	92,916.00	-5,267.37
Other Types of Income	958.67	495.00	463.67
Total Income	<u>315,753.35</u>	<u>287,363.00</u>	<u>28,390.35</u>
Cost of Goods Sold			
Cost of Goods Sold	129,446.55	103,500.00	25,946.55
Total COGS	<u>129,446.55</u>	<u>103,500.00</u>	<u>25,946.55</u>
Gross Profit	<u>186,306.80</u>	<u>183,863.00</u>	<u>2,443.80</u>
Expense			
Administration / Office Expense	21,847.61	20,334.68	1,512.93
Bookstore Expenses	9,457.11	10,138.50	-681.39
Conference Area Expenses	2,523.73	2,525.00	-1.27
Contract Services	5,648.10	5,580.00	68.10
Facilities and Equipment	46,504.77	41,439.75	5,065.02
Payroll Expenses	81,349.45	94,752.00	-13,402.55
Total Expense	<u>167,330.77</u>	<u>174,769.93</u>	<u>-7,439.16</u>
Net Income	<u>18,976.03</u>	<u>9,093.07</u>	<u>9,882.96</u>