

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
August 2023

	Aug 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	27,451.98	19,711.00	7,740.98
Conference Area Income	1,535.00	1,867.00	-332.00
Membership Contributions	11,275.33	10,324.00	951.33
Other Types of Income	4.06	55.00	-50.94
Total Income	40,266.37	31,957.00	8,309.37
Cost of Goods Sold			
Cost of Goods Sold	16,767.58	11,500.00	5,267.58
Total COGS	16,767.58	11,500.00	5,267.58
Gross Profit	23,498.79	20,457.00	3,041.79
Expense			
Administration / Office Expense	1,897.28	1,870.52	26.76
Bookstore Expenses	1,086.65	1,126.50	-39.85
Conference Area Expenses	27.22	150.00	-122.78
Contract Services	1,495.00	620.00	875.00
Facilities and Equipment	4,985.54	4,424.00	561.54
Payroll Expenses	8,939.67	10,528.00	-1,588.33
Total Expense	18,431.36	18,719.02	-287.66
Net Income	5,067.43	1,737.98	3,329.45

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
 January through August 2023

	Jan - Aug 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	190,129.22	157,688.00	32,441.22
Conference Area Income	14,382.41	14,686.00	-303.59
Membership Contributions	79,868.59	82,592.00	-2,723.41
Other Types of Income	914.86	440.00	474.86
Total Income	285,295.08	255,406.00	29,889.08
Cost of Goods Sold			
Cost of Goods Sold	115,491.58	92,000.00	23,491.58
Purchases - Resale Items	0.00		
Total COGS	115,491.58	92,000.00	23,491.58
Gross Profit	169,803.50	163,406.00	6,397.50
Expense			
Administration / Office Expense	18,401.62	18,464.16	-62.54
Bookstore Expenses	8,699.10	9,012.00	-312.90
Conference Area Expenses	1,791.83	2,375.00	-583.17
Contract Services	5,218.10	4,960.00	258.10
Facilities and Equipment	40,610.01	37,015.75	3,594.26
Payroll Expenses	71,990.90	84,224.00	-12,233.10
Total Expense	146,711.56	156,050.91	-9,339.35
Net Income	23,091.94	7,355.09	15,736.85