

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
May 2023

	May 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	23,040.81	19,711.00	3,329.81
Conference Area Income	600.00	1,867.00	-1,267.00
Membership Contributions	11,807.89	10,324.00	1,483.89
Other Types of Income	2.31	55.00	-52.69
Total Income	35,451.01	31,957.00	3,494.01
Cost of Goods Sold			
Cost of Goods Sold	12,118.45	11,500.00	618.45
Total COGS	12,118.45	11,500.00	618.45
Gross Profit	23,332.56	20,457.00	2,875.56
Expense			
Administration / Office Expense	1,739.20	1,870.52	-131.32
Bookstore Expenses	1,089.89	1,126.50	-36.61
Conference Area Expenses	0.00	150.00	-150.00
Contract Services	250.00	620.00	-370.00
Facilities and Equipment	4,762.07	4,424.00	338.07
Payroll Expenses	8,370.66	10,528.00	-2,157.34
Total Expense	16,211.82	18,719.02	-2,507.20
Net Ordinary Income	7,120.74	1,737.98	5,382.76
Net Income	7,120.74	1,737.98	5,382.76

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
January through May 2023

	Jan - May 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	115,908.95	98,555.00	17,353.95
Conference Area Income	5,725.00	6,335.00	-610.00
Membership Contributions	50,465.15	51,620.00	-1,154.85
Other Types of Income	875.63	275.00	600.63
Total Income	172,974.73	156,785.00	16,189.73
Cost of Goods Sold			
Cost of Goods Sold	70,260.97	57,500.00	12,760.97
Total COGS	70,260.97	57,500.00	12,760.97
Gross Profit	102,713.76	99,285.00	3,428.76
Expense			
Administration / Office Expense	10,058.04	9,352.60	705.44
Bookstore Expenses	5,248.25	5,632.50	-384.25
Conference Area Expenses	687.50	150.00	537.50
Contract Services	2,668.10	3,100.00	-431.90
Facilities and Equipment	26,223.84	23,202.50	3,021.34
Payroll Expenses	47,683.03	52,640.00	-4,956.97
Total Expense	92,568.76	94,077.60	-1,508.84
Net Ordinary Income	10,145.00	5,207.40	4,937.60
Net Income	10,145.00	5,207.40	4,937.60