

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
April 2023

	Apr 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	24,857.75	19,711.00	5,146.75
Conference Area Income	600.00	1,117.00	-517.00
Membership Contributions	8,877.20	10,324.00	-1,446.80
Other Types of Income	832.39	55.00	777.39
Total Income	35,167.34	31,207.00	3,960.34
Cost of Goods Sold			
Cost of Goods Sold	14,926.09	11,500.00	3,426.09
Total COGS	14,926.09	11,500.00	3,426.09
Gross Profit	20,241.25	19,707.00	534.25
Expense			
Administration / Office Expense	2,901.13	1,870.52	1,030.61
Bookstore Expenses	1,057.47	1,126.50	-69.03
Conference Area Expenses	687.50	0.00	687.50
Contract Services	1,105.85	620.00	485.85
Facilities and Equipment	4,254.30	4,965.25	-710.95
Payroll Expenses	8,424.06	10,528.00	-2,103.94
Total Expense	18,430.31	19,110.27	-679.96
Net Ordinary Income	1,810.94	596.73	1,214.21
Net Income	1,810.94	596.73	1,214.21

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
January through April 2023

	Jan - Apr 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	92,868.14	78,844.00	14,024.14
Conference Area Income	5,125.00	4,468.00	657.00
Membership Contributions	38,657.26	41,296.00	-2,638.74
Other Types of Income	873.32	220.00	653.32
Total Income	137,523.72	124,828.00	12,695.72
Cost of Goods Sold			
Cost of Goods Sold	58,142.52	46,000.00	12,142.52
Total COGS	58,142.52	46,000.00	12,142.52
Gross Profit	79,381.20	78,828.00	553.20
Expense			
Administration / Office Expense	8,318.84	7,482.08	836.76
Bookstore Expenses	4,158.36	4,506.00	-347.64
Conference Area Expenses	687.50	0.00	687.50
Contract Services	2,418.10	2,480.00	-61.90
Facilities and Equipment	21,461.77	18,778.50	2,683.27
Payroll Expenses	39,312.37	42,112.00	-2,799.63
Total Expense	76,356.94	75,358.58	998.36
Net Ordinary Income	3,024.26	3,469.42	-445.16
Net Income	3,024.26	3,469.42	-445.16