

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
February 2023

	Feb 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	24,652.87	19,711.00	4,941.87
Conference Area Income	625.00	1,117.00	-492.00
Membership Contributions	7,202.66	10,324.00	-3,121.34
Other Types of Income	2.76	55.00	-52.24
Total Income	32,483.29	31,207.00	1,276.29
Cost of Goods Sold			
Cost of Goods Sold	16,825.42	11,500.00	5,325.42
Total COGS	16,825.42	11,500.00	5,325.42
Gross Profit	15,657.87	19,707.00	-4,049.13
Expense			
Administration / Office Expense	1,632.60	1,870.52	-237.92
Bookstore Expenses	1,318.10	1,126.50	191.60
Conference Area Expenses	0.00	0.00	0.00
Contract Services	250.00	620.00	-370.00
Facilities and Equipment	5,182.46	4,424.00	758.46
Payroll Expenses	9,473.02	10,528.00	-1,054.98
Total Expense	17,856.18	18,569.02	-712.84
Net Ordinary Income	-2,198.31	1,137.98	-3,336.29
Net Income	-2,198.31	1,137.98	-3,336.29

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
January through February 2023

	Jan - Feb 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	48,321.06	39,422.00	8,899.06
Conference Area Income	1,225.00	2,234.00	-1,009.00
Membership Contributions	22,145.51	20,648.00	1,497.51
Other Types of Income	5.35	110.00	-104.65
Total Income	71,696.92	62,414.00	9,282.92
Cost of Goods Sold			
Cost of Goods Sold	31,975.54	23,000.00	8,975.54
Total COGS	31,975.54	23,000.00	8,975.54
Gross Profit	39,721.38	39,414.00	307.38
Expense			
Administration / Office Expense	3,501.33	3,741.04	-239.71
Bookstore Expenses	2,252.67	2,253.00	-0.33
Conference Area Expenses	0.00	0.00	0.00
Contract Services	1,062.25	1,240.00	-177.75
Facilities and Equipment	10,191.68	9,389.25	802.43
Payroll Expenses	20,264.38	21,056.00	-791.62
Total Expense	37,272.31	37,679.29	-406.98
Net Ordinary Income	2,449.07	1,734.71	714.36
Net Income	2,449.07	1,734.71	714.36