

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
 November 2023

	Nov 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	24,386.01	19,711.00	4,675.01
Conference Area Income	690.00	1,117.00	-427.00
Membership Contributions	4,412.21	10,324.00	-5,911.79
Other Types of Income	3.27	55.00	-51.73
Total Income	29,491.49	31,207.00	-1,715.51
Cost of Goods Sold			
Cost of Goods Sold	16,329.54	11,500.00	4,829.54
Total COGS	16,329.54	11,500.00	4,829.54
Gross Profit	13,161.95	19,707.00	-6,545.05
Expense			
Administration / Office Expense	1,288.62	1,970.52	-681.90
Bookstore Expenses	891.15	1,126.50	-235.35
Conference Area Expenses	0.00	0.00	0.00
Contract Services	450.85	620.00	-169.15
Facilities and Equipment	4,422.98	4,424.00	-1.02
Payroll Expenses	8,780.77	10,528.00	-1,747.23
Total Expense	15,834.37	18,669.02	-2,834.65
Net Ordinary Income	-2,672.42	1,037.98	-3,710.40
Net Income	-2,672.42	1,037.98	-3,710.40

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
 January through November 2023

	Jan - Nov 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	257,274.99	216,821.00	40,453.99
Conference Area Income	16,537.41	19,537.00	-2,999.59
Membership Contributions	104,821.50	113,564.00	-8,742.50
Other Types of Income	965.33	605.00	360.33
Total Income	379,599.23	350,527.00	29,072.23
Cost of Goods Sold			
Cost of Goods Sold	157,319.39	126,500.00	30,819.39
Purchases - Resale Items	0.00		
Total COGS	157,319.39	126,500.00	30,819.39
Gross Profit	222,279.84	224,027.00	-1,747.16
Expense			
Administration / Office Expense	25,279.62	26,175.72	-896.10
Bookstore Expenses	11,578.91	12,391.50	-812.59
Conference Area Expenses	4,850.40	2,675.00	2,175.40
Contract Services	6,348.95	6,820.00	-471.05
Facilities and Equipment	56,263.42	51,229.00	5,034.42
Payroll Expenses	99,356.51	115,808.00	-16,451.49
Total Expense	203,677.81	215,099.22	-11,421.41
Net Ordinary Income	18,602.03	8,927.78	9,674.25