

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
 October 2023

	Oct 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	20,770.34	19,711.00	1,059.34
Conference Area Income	820.00	1,867.00	-1,047.00
Membership Contributions	12,760.66	10,324.00	2,436.66
Other Types of Income	3.39	55.00	-51.61
Total Income	34,354.39	31,957.00	2,397.39
Cost of Goods Sold			
Cost of Goods Sold	11,543.30	11,500.00	43.30
Total COGS	11,543.30	11,500.00	43.30
Gross Profit	22,811.09	20,457.00	2,354.09
Expense			
Administration / Office Expense	2,143.39	3,870.52	-1,727.13
Bookstore Expenses	1,230.65	1,126.50	104.15
Conference Area Expenses	2,326.67	150.00	2,176.67
Contract Services	250.00	620.00	-370.00
Facilities and Equipment	5,335.67	5,365.25	-29.58
Payroll Expenses	9,226.29	10,528.00	-1,301.71
Total Expense	20,512.67	21,660.27	-1,147.60
Net Income	2,298.42	-1,203.27	3,501.69

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
 January through October 2023

	Jan - Oct 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	232,888.98	197,110.00	35,778.98
Conference Area Income	15,847.41	18,420.00	-2,572.59
Membership Contributions	100,409.29	103,240.00	-2,830.71
Other Types of Income	962.06	550.00	412.06
Total Income	<u>350,107.74</u>	<u>319,320.00</u>	<u>30,787.74</u>
Cost of Goods Sold			
Cost of Goods Sold	140,989.85	115,000.00	25,989.85
Purchases - Resale Items	0.00		
Total COGS	<u>140,989.85</u>	<u>115,000.00</u>	<u>25,989.85</u>
Gross Profit	<u>209,117.89</u>	<u>204,320.00</u>	<u>4,797.89</u>
Expense			
Administration / Office Expense	23,991.00	24,205.20	-214.20
Bookstore Expenses	10,687.76	11,265.00	-577.24
Conference Area Expenses	4,850.40	2,675.00	2,175.40
Contract Services	5,898.10	6,200.00	-301.90
Facilities and Equipment	51,840.44	46,805.00	5,035.44
Payroll Expenses	90,575.74	105,280.00	-14,704.26
Total Expense	<u>187,843.44</u>	<u>196,430.20</u>	<u>-8,586.76</u>
Net Income	<u>21,274.45</u>	<u>7,889.80</u>	<u>13,384.65</u>