## Intergroup Association, Inc. Profit & Loss Budget vs. Actual

January 2023

	Jan 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
<b>Bookstore Income</b>	23,668.19	19,711.00	3,957.19
Conference Area Income	600.00	1,117.00	-517.00
Membership Contributions	14,942.85	10,324.00	4,618.85
Other Types of Income	2.59	55.00	-52.41
Total Income	39,213.63	31,207.00	8,006.63
Cost of Goods Sold			
Cost of Goods Sold	15,150.12	11,500.00	3,650.12
Total COGS	15,150.12	11,500.00	3,650.12
Gross Profit	24,063.51	19,707.00	4,356.51
Expense			
Administration / Office Expense	1,868.73	1,870.52	-1.79
Bookstore Expenses	936.79	1,126.50	-189.71
Conference Area Expenses	0.00	0.00	0.00
Contract Services	812.25	620.00	192.25
Facilities and Equipment	5,009.22	4,965.25	43.97
Payroll Expenses	10,791.36	10,528.00	263.36
Total Expense	19,418.35	19,110.27	308.08
Net Ordinary Income	4,645.16	596.73	4,048.43
Net Income	4,645.16	596.73	4,048.43