

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
September 2022

	Sep 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	19,775.45	19,044.16	731.29
Conference Area Income	600.00	1,550.00	-950.00
Membership Contributions	9,400.28	10,416.66	-1,016.38
Other Types of Income	11.33	8.33	3.00
Total Income	<u>29,787.06</u>	<u>31,019.15</u>	<u>-1,232.09</u>
Cost of Goods Sold			
Cost of Goods Sold	12,785.86	11,000.00	1,785.86
Total COGS	<u>12,785.86</u>	<u>11,000.00</u>	<u>1,785.86</u>
Gross Profit	<u>17,001.20</u>	<u>20,019.15</u>	<u>-3,017.95</u>
Expense			
Administration / Office Expense	2,357.11	3,273.35	-916.24
Bookstore Expenses	853.95	1,286.25	-432.30
Conference Area Expenses	0.00	150.00	-150.00
Contract Services	490.00	820.83	-330.83
Facilities and Equipment	4,327.19	4,328.33	-1.14
Payroll Expenses	8,710.88	9,750.35	-1,039.47
Total Expense	<u>16,739.13</u>	<u>19,609.11</u>	<u>-2,869.98</u>
Net Ordinary Income	<u>262.07</u>	<u>410.04</u>	<u>-147.97</u>
Net Income	<u><u>262.07</u></u>	<u><u>410.04</u></u>	<u><u>-147.97</u></u>

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
 January through September 2022

	Jan - Sep 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	179,335.30	171,397.44	7,937.86
Conference Area Income	13,934.10	13,450.00	484.10
Membership Contributions	90,443.48	93,749.94	-3,306.46
Other Types of Income	11.66	74.97	-63.31
Total Income	283,724.54	278,672.35	5,052.19
Cost of Goods Sold			
Cost of Goods Sold	107,362.32	99,000.00	8,362.32
Total COGS	107,362.32	99,000.00	8,362.32
Gross Profit	176,362.22	179,672.35	-3,310.13
Expense			
Administration / Office Expense	17,777.22	20,960.15	-3,182.93
Bookstore Expenses	10,171.14	11,576.25	-1,405.11
Conference Area Expenses	2,567.20	1,400.00	1,167.20
Contract Services	4,575.90	9,887.47	-5,311.57
Facilities and Equipment	46,332.88	40,954.97	5,377.91
Payroll Expenses	77,286.12	87,753.15	-10,467.03
Total Expense	158,710.46	172,531.99	-13,821.53
Net Ordinary Income	17,651.76	7,140.36	10,511.40
Net Income	17,651.76	7,140.36	10,511.40