

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
August 2022

	Aug 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	24,385.05	19,044.16	5,340.89
Conference Area Income	4,569.10	4,050.00	519.10
Membership Contributions	6,515.32	10,416.66	-3,901.34
Other Types of Income	0.04	8.33	-8.29
Total Income	35,469.51	33,519.15	1,950.36
Cost of Goods Sold			
Cost of Goods Sold	14,200.49	11,000.00	3,200.49
Total COGS	14,200.49	11,000.00	3,200.49
Gross Profit	21,269.02	22,519.15	-1,250.13
Expense			
Administration / Office Expense	1,775.12	1,773.35	1.77
Bookstore Expenses	1,678.36	1,286.25	392.11
Conference Area Expenses	2,405.10	1,100.00	1,305.10
Contract Services	490.00	820.83	-330.83
Facilities and Equipment	6,510.61	4,328.33	2,182.28
Payroll Expenses	9,124.74	9,750.35	-625.61
Total Expense	21,983.93	19,059.11	2,924.82
Net Ordinary Income	-714.91	3,460.04	-4,174.95
Net Income	-714.91	3,460.04	-4,174.95

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
 January through August 2022

	Jan - Aug 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	159,559.85	152,353.28	7,206.57
Conference Area Income	13,334.10	11,900.00	1,434.10
Membership Contributions	81,043.20	83,333.28	-2,290.08
Other Types of Income	0.33	66.64	-66.31
Total Income	253,937.48	247,653.20	6,284.28
Cost of Goods Sold			
Cost of Goods Sold	94,576.46	88,000.00	6,576.46
Total COGS	94,576.46	88,000.00	6,576.46
Gross Profit	159,361.02	159,653.20	-292.18
Expense			
Administration / Office Expense	15,420.11	17,686.80	-2,266.69
Bookstore Expenses	9,317.19	10,290.00	-972.81
Conference Area Expenses	2,567.20	1,250.00	1,317.20
Contract Services	4,085.90	9,066.64	-4,980.74
Facilities and Equipment	42,005.69	36,626.64	5,379.05
Payroll Expenses	68,575.24	78,002.80	-9,427.56
Total Expense	141,971.33	152,922.88	-10,951.55
Net Ordinary Income	17,389.69	6,730.32	10,659.37
Net Income	17,389.69	6,730.32	10,659.37