

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
 July 2022

	Jul 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	19,014.32	19,044.16	-29.84
Conference Area Income	1,700.00	1,050.00	650.00
Membership Contributions	11,600.01	10,416.66	1,183.35
Other Types of Income	0.03	8.33	-8.30
Total Income	32,314.36	30,519.15	1,795.21
Cost of Goods Sold			
Cost of Goods Sold	12,499.94	11,000.00	1,499.94
Total COGS	12,499.94	11,000.00	1,499.94
Gross Profit	19,814.42	19,519.15	295.27
Expense			
Administration / Office Expense	3,367.87	5,273.35	-1,905.48
Bookstore Expenses	753.73	1,286.25	-532.52
Conference Area Expenses	0.00	0.00	0.00
Contract Services	1,210.00	820.83	389.17
Facilities and Equipment	4,319.21	4,328.33	-9.12
Payroll Expenses	8,626.72	9,750.35	-1,123.63
Total Expense	18,277.53	21,459.11	-3,181.58
Net Income	1,536.89	-1,939.96	3,476.85

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
 January through July 2022

	Jan - Jul 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	135,174.80	133,309.12	1,865.68
Conference Area Income	8,765.00	7,850.00	915.00
Membership Contributions	74,527.88	72,916.62	1,611.26
Other Types of Income	0.29	58.31	-58.02
Total Income	<u>218,467.97</u>	<u>214,134.05</u>	<u>4,333.92</u>
Cost of Goods Sold			
Cost of Goods Sold	80,375.97	77,000.00	3,375.97
Total COGS	<u>80,375.97</u>	<u>77,000.00</u>	<u>3,375.97</u>
Gross Profit	<u>138,092.00</u>	<u>137,134.05</u>	<u>957.95</u>
Expense			
Administration / Office Expense	13,644.99	15,913.45	-2,268.46
Bookstore Expenses	7,638.83	9,003.75	-1,364.92
Conference Area Expenses	162.10	150.00	12.10
Contract Services	3,595.90	8,245.81	-4,649.91
Facilities and Equipment	35,495.08	32,298.31	3,196.77
Payroll Expenses	59,450.50	68,252.45	-8,801.95
Total Expense	<u>119,987.40</u>	<u>133,863.77</u>	<u>-13,876.37</u>
Net Ordinary Income	<u>18,104.60</u>	<u>3,270.28</u>	<u>14,834.32</u>
Net Income	<u><u>18,104.60</u></u>	<u><u>3,270.28</u></u>	<u><u>14,834.32</u></u>