

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
 November 2022

	Nov 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	15,859.08	19,044.10	-3,185.02
Conference Area Income	600.00	1,550.00	-950.00
Membership Contributions	6,558.70	10,416.60	-3,857.90
Other Types of Income	9.31	8.30	1.01
Total Income	23,027.09	31,019.00	-7,991.91
Cost of Goods Sold			
Cost of Goods Sold	9,290.23	11,000.00	-1,709.77
Total COGS	9,290.23	11,000.00	-1,709.77
Gross Profit	13,736.86	20,019.00	-6,282.14
Expense			
Administration / Office Expense	1,677.97	1,873.32	-195.35
Bookstore Expenses	842.34	1,286.25	-443.91
Conference Area Expenses	697.34	150.00	547.34
Contract Services	2,620.00	820.80	1,799.20
Facilities and Equipment	4,655.14	4,328.37	326.77
Payroll Expenses	8,817.14	9,748.95	-931.81
Total Expense	19,309.93	18,207.69	1,102.24
Net Ordinary Income	-5,573.07	1,811.31	-7,384.38
Net Income	-5,573.07	1,811.31	-7,384.38

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
 January through November 2022

	Jan - Nov 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	214,738.70	209,485.70	5,253.00
Conference Area Income	16,034.10	16,050.00	-15.90
Membership Contributions	106,887.39	114,583.20	-7,695.81
Other Types of Income	632.05	91.60	540.45
Total Income	338,292.24	340,210.50	-1,918.26
Cost of Goods Sold			
Cost of Goods Sold	129,323.99	121,000.00	8,323.99
Total COGS	129,323.99	121,000.00	8,323.99
Gross Profit	208,968.25	219,210.50	-10,242.25
Expense			
Administration / Office Expense	22,084.99	24,606.82	-2,521.83
Bookstore Expenses	12,039.45	14,148.75	-2,109.30
Conference Area Expenses	3,264.54	1,550.00	1,714.54
Contract Services	7,646.75	11,529.10	-3,882.35
Facilities and Equipment	55,583.84	49,951.67	5,632.17
Payroll Expenses	94,782.71	107,252.19	-12,469.48
Total Expense	195,402.28	209,038.53	-13,636.25
Net Ordinary Income	13,565.97	10,171.97	3,394.00
Net Income	13,565.97	10,171.97	3,394.00