

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
December 2021

	Dec 21	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	24,868.42	19,044.24	5,824.18
Conference Area Income	600.00	1,775.00	-1,175.00
Membership Contributions	6,942.79	8,833.48	-1,890.69
Other Types of Income	-21.39	41.74	-63.13
Total Income	32,389.82	29,694.46	2,695.36
Cost of Goods Sold			
Cost of Goods Sold	14,362.78	11,250.00	3,112.78
Total COGS	14,362.78	11,250.00	3,112.78
Gross Profit	18,027.04	18,444.46	-417.42
Expense			
Administration / Office Expense	1,777.13	2,523.61	-746.48
Bookstore Expenses	1,405.97	1,352.61	53.36
Conference Area Expenses	270.95	150.00	120.95
Contract Services	890.00	6,262.50	-5,372.50
Facilities and Equipment	2,896.65	9,023.26	-6,126.61
Payroll Expenses	15,720.69	8,159.24	7,561.45
Total Expense	22,961.39	27,471.22	-4,509.83
Net Ordinary Income	-4,934.35	-9,026.76	4,092.41

Intergroup Association, Inc.

Profit & Loss Budget vs. Actual

January through December 2021

	Jan - Dec 21	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Bookstore Income	231,929.70	228,530.00	3,399.70
Conference Area Income	17,392.26	25,625.00	-8,232.74
Membership Contributions	122,411.60	106,000.00	16,411.60
Other Types of Income	4.82	500.00	-495.18
Total Income	371,738.38	360,655.00	11,083.38
Cost of Goods Sold			
Cost of Goods Sold	137,491.33	135,000.00	2,491.33
Total COGS	137,491.33	135,000.00	2,491.33
Gross Profit	234,247.05	225,655.00	8,592.05
Expense			
*Reconciliation Discrepancies	35.00		
Administration / Office Expense	25,560.38	24,720.24	840.14
Bookstore Expenses	14,662.84	16,174.00	-1,511.16
Conference Area Expenses	922.30	1,525.00	-602.70
Contract Services	13,127.00	15,025.00	-1,898.00
Facilities and Equipment	63,823.87	79,608.40	-15,784.53
Payroll Expenses	99,857.42	98,540.00	1,317.42
Reconciliation Discrepancies	-35.00		
Total Expense	217,953.81	235,592.64	-17,638.83
Net Ordinary Income	16,293.24	-9,937.64	26,230.88