

**Intergroup Association, Inc.**  
**Profit & Loss Budget vs. Actual**  
 July 2021

	Jul 21	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
Bookstore Income	26,625.49	19,044.16	7,581.33
Conference Area Income	3,347.26	9,450.00	-6,102.74
Membership Contributions	15,028.73	8,833.32	6,195.41
Other Types of Income	0.05	41.66	-41.61
<b>Total Income</b>	<u>45,001.53</u>	<u>37,369.14</u>	<u>7,632.39</u>
<b>Cost of Goods Sold</b>			
Cost of Goods Sold	16,548.76	11,250.00	5,298.76
<b>Total COGS</b>	<u>16,548.76</u>	<u>11,250.00</u>	<u>5,298.76</u>
<b>Gross Profit</b>	<u>28,452.77</u>	<u>26,119.14</u>	<u>2,333.63</u>
<b>Expense</b>			
Administration / Office Expense	4,357.91	4,513.33	-155.42
Bookstore Expenses	1,589.80	1,302.49	287.31
Conference Area Expenses	364.36	775.00	-410.64
Contract Services	1,238.75	762.50	476.25
Facilities and Equipment	3,192.20	6,007.74	-2,815.54
Payroll Expenses	8,257.75	8,159.16	98.59
<b>Total Expense</b>	<u>19,000.77</u>	<u>21,520.22</u>	<u>-2,519.45</u>
<b>Net Ordinary Income</b>	<u>9,452.00</u>	<u>4,598.92</u>	<u>4,853.08</u>
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