## **Intergroup Association, Inc.** Profit & Loss Budget vs. Actual January 2021

	Jan 21	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
<b>Bookstore Income</b>	19,944.91	19,044.16	900.75
Conference Area Income	600.00	600.00	0.00
Membership Contributions	11,347.73	8,833.32	2,514.41
Other Types of Income	0.28	41.66	-41.38
Total Income	31,892.92	28,519.14	3,373.78
Cost of Goods Sold			
Cost of Goods Sold	12,636.01	11,250.00	1,386.01
Total COGS	12,636.01	11,250.00	1,386.01
Gross Profit	19,256.91	17,269.14	1,987.77
Expense			
Administration / Office Expense	1,918.55	1,613.33	305.22
Bookstore Expenses	1,115.84	1,302.49	-186.65
Conference Area Expenses	0.00	0.00	0.00
Contract Services	875.00	762.50	112.50
Facilities and Equipment	5,847.42	6,007.74	-160.32
Payroll Expenses	7,453.65	8,159.16	-705.51
Total Expense	17,210.46	17,845.22	-634.76
Net Ordinary Income	2,046.45	-576.08	2,622.53