

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
 September 2019

	<u>Sep 19</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
Bookstore Income	20,718.00	25,516.66	-4,798.66	81.19%
Conference Area Income	913.75	470.00	443.75	194.42%
Membership Contributions	8,777.48	8,555.32	222.16	102.6%
Other Types of Income	5.94	16.67	-10.73	35.63%
Total Income	<u>30,415.17</u>	<u>34,558.65</u>	<u>-4,143.48</u>	<u>88.01%</u>
Cost of Goods Sold				
Cost of Goods Sold	13,321.58	16,250.00	-2,928.42	81.98%
Total COGS	<u>13,321.58</u>	<u>16,250.00</u>	<u>-2,928.42</u>	<u>81.98%</u>
Gross Profit	17,093.59	18,308.65	-1,215.06	93.36%
Expense				
Administration / Office Expense	2,401.31	2,720.34	-319.03	88.27%
Bookstore Expenses	1,200.65	1,525.83	-325.18	78.69%
Conference Area Expenses	0.00	0.00	0.00	0.0%
Contract Services	725.00	804.16	-79.16	90.16%
Facilities and Equipment	5,698.22	5,644.58	53.64	100.95%
Payroll Expenses	8,956.88	9,246.88	-290.00	96.86%
Total Expense	<u>18,982.06</u>	<u>19,941.79</u>	<u>-959.73</u>	<u>95.19%</u>
Net Ordinary Income	-1,888.47	-1,633.14	-255.33	115.63%