

**Intergroup Association, Inc.**  
**Profit & Loss Budget vs. Actual**  
July 2019

	<u>Jul 19</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Bookstore Income</b>	29,229.37	25,516.66	3,712.71	114.55%
<b>Conference Area Income</b>	1,055.00	470.00	585.00	224.47%
<b>Membership Donations</b>	8,657.75	8,555.33	102.42	101.2%
<b>Other Types of Income</b>	5.67	16.67	-11.00	34.01%
<b>Total Income</b>	<u>38,947.79</u>	<u>34,558.66</u>	<u>4,389.13</u>	<u>112.7%</u>
<b>Cost of Goods Sold</b>				
<b>Cost of Goods Sold</b>	18,261.84	16,250.00	2,011.84	112.38%
<b>Total COGS</b>	<u>18,261.84</u>	<u>16,250.00</u>	<u>2,011.84</u>	<u>112.38%</u>
<b>Gross Profit</b>	<u>20,685.95</u>	<u>18,308.66</u>	<u>2,377.29</u>	<u>112.99%</u>
<b>Expense</b>				
<b>Administration / Office Expense</b>	4,165.85	3,870.33	295.52	107.64%
<b>Bookstore Expenses</b>	2,048.74	1,525.84	522.90	134.27%
<b>Conference Area Expenses</b>	0.00	0.00	0.00	0.0%
<b>Contract Services</b>	1,225.00	1,554.16	-329.16	78.82%
<b>Facilities and Equipment</b>	5,690.38	5,744.58	-54.20	99.06%
<b>Payroll Expenses</b>	10,289.96	9,246.87	1,043.09	111.28%
<b>Total Expense</b>	<u>23,419.93</u>	<u>21,941.78</u>	<u>1,478.15</u>	<u>106.74%</u>
<b>Net Ordinary Income</b>	<u>-2,733.98</u>	<u>-3,633.12</u>	<u>899.14</u>	<u>75.25%</u>
<b>Net Income</b>	<u><u>-2,733.98</u></u>	<u><u>-3,633.12</u></u>	<u><u>899.14</u></u>	<u><u>75.25%</u></u>