

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
April 2019

	<u>Apr 19</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
Bookstore Income	26,272.23	25,516.66	755.57	102.96%
Conference Area Income	607.50	470.00	137.50	129.26%
Membership Donations	5,984.76	8,555.35	-2,570.59	69.95%
Other Types of Income	5.77	16.67	-10.90	34.61%
Total Income	<u>32,870.26</u>	<u>34,558.68</u>	<u>-1,688.42</u>	<u>95.11%</u>
Cost of Goods Sold				
Cost of Goods Sold	15,918.85	16,250.00	-331.15	97.96%
Total COGS	<u>15,918.85</u>	<u>16,250.00</u>	<u>-331.15</u>	<u>97.96%</u>
Gross Profit	16,951.41	18,308.68	-1,357.27	92.59%
Expense				
Administration / Office Expense	1,676.75	1,220.33	456.42	137.4%
Bookstore Expenses	1,994.59	1,275.84	718.75	156.34%
Conference Area Expenses	129.45	0.00	129.45	100.0%
Contract Services	3,900.00	1,304.17	2,595.83	299.04%
Facilities and Equipment	5,572.79	5,544.08	28.71	100.52%
Payroll Expenses	10,083.64	9,246.88	836.76	109.05%
Total Expense	<u>23,357.22</u>	<u>18,591.30</u>	<u>4,765.92</u>	<u>125.64%</u>
Net Ordinary Income	<u>-6,405.81</u>	<u>-282.62</u>	<u>-6,123.19</u>	<u>2,266.58%</u>
Net Income	<u><u>-6,405.81</u></u>	<u><u>-282.62</u></u>	<u><u>-6,123.19</u></u>	<u><u>2,266.58%</u></u>