

Intergroup Association, Inc.
Profit & Loss Budget vs. Actual
January 2019

	<u>Jan 19</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
Bookstore Income	28,648.71	25,516.65	3,132.06	112.28%
Conference Area Income	595.00	470.00	125.00	126.6%
Membership Donations	11,104.81	8,555.34	2,549.47	129.8%
Other Types of Income	6.78	16.66	-9.88	40.7%
Total Income	<u>40,355.30</u>	<u>34,558.65</u>	<u>5,796.65</u>	<u>116.77%</u>
Cost of Goods Sold				
Cost of Goods Sold	17,881.17	16,250.00	1,631.17	110.04%
Total COGS	<u>17,881.17</u>	<u>16,250.00</u>	<u>1,631.17</u>	<u>110.04%</u>
Gross Profit	<u>22,474.13</u>	<u>18,308.65</u>	<u>4,165.48</u>	<u>122.75%</u>
Expense				
Administration / Office Expense	1,262.94	1,220.33	42.61	103.49%
Bookstore Expenses	1,324.17	1,275.83	48.34	103.79%
Conference Area Expenses	0.00	0.00	0.00	0.0%
Contract Services	1,225.00	1,554.17	-329.17	78.82%
Facilities and Equipment	5,239.08	5,444.08	-205.00	96.23%
Payroll Expenses	9,982.73	9,246.88	735.85	107.96%
Total Expense	<u>19,033.92</u>	<u>18,741.29</u>	<u>292.63</u>	<u>101.56%</u>
Net Ordinary Income	<u>3,440.21</u>	<u>-432.64</u>	<u>3,872.85</u>	<u>-795.17%</u>
Net Income	<u><u>3,440.21</u></u>	<u><u>-432.64</u></u>	<u><u>3,872.85</u></u>	<u><u>-795.17%</u></u>