

## Intergroup Association Profit & Loss Budget vs. Actual September 2018

|                                 | Sep 18           | Budget           | \$ Over Budget   |
|---------------------------------|------------------|------------------|------------------|
| <b>Ordinary Income/Expense</b>  |                  |                  |                  |
| <b>Income</b>                   |                  |                  |                  |
| Bookstore Income                | 25,292.22        | 27,438.00        | -2,145.78        |
| Conference Area Income          | 800.00           | 2,215.00         | -1,415.00        |
| Membership Donations            | 4,979.86         | 8,200.00         | -3,220.14        |
| Other Types of Income           | 232.38           | 3.00             | 229.38           |
| <b>Total Income</b>             | <b>31,304.46</b> | <b>37,856.00</b> | <b>-6,551.54</b> |
| <b>Cost of Goods Sold</b>       |                  |                  |                  |
| Cost of Goods Sold              | 16,098.91        | 17,111.00        | -1,012.09        |
| <b>Total COGS</b>               | <b>16,098.91</b> | <b>17,111.00</b> | <b>-1,012.09</b> |
| <b>Gross Profit</b>             | <b>15,205.55</b> | <b>20,745.00</b> | <b>-5,539.45</b> |
| <b>Expense</b>                  |                  |                  |                  |
| Administration / Office Expense | 1,149.85         | 1,173.50         | -23.65           |
| Bookstore Expenses              | 1,420.17         | 1,485.00         | -64.83           |
| Conference Area Expenses        | 0.00             | 425.00           | -425.00          |
| Contract Services               | 1,070.00         | 1,087.50         | -17.50           |
| Facilities and Equipment        | 5,206.34         | 5,248.00         | -41.66           |
| Payroll Expenses                | 9,201.70         | 11,075.00        | -1,873.30        |
| <b>Total Expense</b>            | <b>18,048.06</b> | <b>20,494.00</b> | <b>-2,445.94</b> |
| <b>Net Ordinary Income</b>      | <b>-2,842.51</b> | <b>251.00</b>    | <b>-3,093.51</b> |
| <b>Net Income</b>               | <b>-2,842.51</b> | <b>251.00</b>    | <b>-3,093.51</b> |