

**Intergroup Association**  
**Profit & Loss Budget vs. Actual**  
**July 2018**

	<u>Jul 18</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
Bookstore Income	24,563.71	27,438.00	-2,874.29
Conference Area Income	425.00	665.00	-240.00
Convention 2018 Income	250.00		
Membership Donations	46,409.92	7,958.84	38,451.08
Other Types of Income	8.42	3.00	5.42
<b>Total Income</b>	<u>71,657.05</u>	<u>36,064.84</u>	<u>35,592.21</u>
<b>Cost of Goods Sold</b>			
Cost of Goods Sold	16,787.67	17,111.00	-323.33
<b>Total COGS</b>	<u>16,787.67</u>	<u>17,111.00</u>	<u>-323.33</u>
<b>Gross Profit</b>	54,869.38	18,953.84	35,915.54
<b>Expense</b>			
Administration / Office Expense	3,718.89	3,673.50	45.39
Bookstore Expenses	703.24	1,545.00	-841.76
Conference Area Expenses	0.00	25.00	-25.00
Contract Services	36,657.50	1,112.50	35,545.00
Convention 2018 Expenses	175.00		
Facilities and Equipment	7,283.59	5,268.00	2,015.59
Payroll Expenses	6,862.38	11,150.00	-4,287.62
<b>Total Expense</b>	<u>55,400.60</u>	<u>22,774.00</u>	<u>32,626.60</u>
<b>Net Ordinary Income</b>	<u>-531.22</u>	<u>-3,820.16</u>	<u>3,288.94</u>
<b>Net Income</b>	<u><u>-531.22</u></u>	<u><u>-3,820.16</u></u>	<u><u>3,288.94</u></u>