

## Intergroup Association Profit & Loss Budget vs. Actual

October 2018

	Oct 18	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
Bookstore Income	31,564.21	27,438.00	4,126.21
Conference Area Income	75.00	665.00	-590.00
Membership Donations	13,892.28	8,200.00	5,692.28
Other Types of Income	7.60	3.00	4.60
<b>Total Income</b>	<b>45,539.09</b>	<b>36,306.00</b>	<b>9,233.09</b>
<b>Cost of Goods Sold</b>			
Cost of Goods Sold	22,416.17	17,111.00	5,305.17
<b>Total COGS</b>	<b>22,416.17</b>	<b>17,111.00</b>	<b>5,305.17</b>
<b>Gross Profit</b>	<b>23,122.92</b>	<b>19,195.00</b>	<b>3,927.92</b>
<b>Expense</b>			
Administration / Office Expense	4,801.02	1,323.50	3,477.52
Bookstore Expenses	1,540.63	1,510.00	30.63
Conference Area Expenses	19.98	25.00	-5.02
Contract Services	1,475.00	1,112.50	362.50
Facilities and Equipment	6,503.05	5,703.00	800.05
Payroll Expenses	10,035.25	11,075.00	-1,039.75
<b>Total Expense</b>	<b>24,374.93</b>	<b>20,749.00</b>	<b>3,625.93</b>
<b>Net Ordinary Income</b>	<b>-1,252.01</b>	<b>-1,554.00</b>	<b>301.99</b>
<b>Net Income</b>	<b>-1,252.01</b>	<b>-1,554.00</b>	<b>301.99</b>