

**Intergroup Association**  
**YTD Profit & Loss Budget vs. Actual**  
 January through August 2017

	<u>Jan - Aug 17</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>Bookstore Income</b>	238,430.24	264,837.00	-26,406.76
<b>Conference Area Income</b>	15,654.23	15,300.00	354.23
<b>Membership Donations</b>	78,068.45	58,852.00	19,216.45
<b>Other Types of Income</b>	74.51	86.66	-12.15
<b>Total Income</b>	<u>332,227.43</u>	<u>339,075.66</u>	<u>-6,848.23</u>
<b>Cost of Goods Sold</b>			
<b>Cost of Goods Sold</b>	142,846.03	169,725.00	-26,878.97
<b>Total COGS</b>	<u>142,846.03</u>	<u>169,725.00</u>	<u>-26,878.97</u>
<b>Gross Profit</b>	189,381.40	169,350.66	20,030.74
<b>Expense</b>			
<b>Administration / Office Expense</b>	10,288.57	13,649.00	-3,360.43
<b>Bookstore Expenses</b>	11,459.28	11,575.00	-115.72
<b>Conference Area Expenses</b>	5,181.86	7,535.00	-2,353.14
<b>Contract Services</b>	8,800.00	7,196.00	1,604.00
<b>Convention 2018 Expenses</b>	315.99		
<b>Facilities and Equipment</b>	45,299.13	40,230.00	5,069.13
<b>Payroll Expenses</b>	66,129.81	77,787.00	-11,657.19
<b>Void</b>			
<b>Total Expense</b>	<u>147,474.64</u>	<u>157,972.00</u>	<u>-10,497.36</u>
<b>Net Ordinary Income</b>	<u>41,906.76</u>	<u>11,378.66</u>	<u>30,528.10</u>
<b>Net Income</b>	<u><u>41,906.76</u></u>	<u><u>11,378.66</u></u>	<u><u>30,528.10</u></u>